Ordered, Unordered and Minimal Monotonicity Criteria

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Abstract

This paper performs a comparative analysis between ordered and unordered choice models. We present non-trivial symmetries between ordered and unordered monotonicity conditions. We show that these seemingly unrelated models share a weaker and more general condition called *Minimal Monotonicity*. This novel condition captures an essential property for the identification analysis of causal parameters while being necessary to ascribe causal interpretation to Two Stage Least Squares estimands. We show that minimal monotonicity naturally arises from revealed preference analysis. The condition is associated with a notion of rationality and can serve as a theoretical foundation for a wide range of economic choice behaviors that do not conform with the narrative imposed by ordered or unordered choice models.

Keywords: Monotonicity, Instrumental Variables, Discrete Choice, Selection bias, Roy Model, Identification, Discrete Mixture Model.

JEL codes: I21, C93, J15, V16.

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1 Introduction

In 1994, Guido Imbens and Joshua Angrist published a widely influential paper that examines the minimal assumptions required to identify the causal effect of a binary choice model using instrumental variables (IV). They introduce the *monotonicity condition*, which renders the identification of the Local Average Treatment Effect (LATE). Angrist and Imbens (1995) extend the binary monotonicity of Imbens and Angrist (1994) to the case of multiple treatments, which generates an ordered choice model (Vytlacil, 2006). Heckman and Pinto (2018), on the other hand, provides a monotonicity condition for the case of unordered choices.

The monotonicity conditions of Angrist and Imbens (1995) and Heckman and Pinto (2018) are equivalent in the case of binary choices. They are also identical the condition of Imbens and Angrist (1994), which is the minimal requirement to ascribe causal interpretation to Two Stage Least Squares (2SLS) estimands. Ordered and unordered monotonocities are not equivalent in the case of multiple choices. Moreover, up until now it has been unclear if ordered and unordered monotonicity are yet a particular case of a more general criteria that subsumes a broad class of monotonicity conditions.

Up to our knowledge, the IV literature lacks a meta-analysis across monotonicity conditions. In particular, little is known about the relationship between the ordered and the unordered monotonicities. Indeed, the rationale that justifies each type of model differs considerably. Not surprisingly, the literature on ordered and unordered choice models rarely intersects.

Despite their differences, ordered and unordered monotonicities share several desirable features. Both conditions enable the identification of a range of causal parameters that ascribe causal interpretation to 2SLS estimands. A comparative analysis is helpful to assess whether these desirable features stem from a common property shared by both models or not.

This paper revisits the original inquiry of Imbens and Angrist (1994) for the case of multiple choices. To do so, we leverage a comparative analysis between ordered and unordered monotonicities. We investigate several symmetries regarding equivalent characterizations of each condition. Most importantly, we show that these seemingly unrelated models can be understood as particular versions of a broad class of choice models described by a new criterion called minimal monotonicity condition. This novel condition retains many desirable shared features of ordered and unordered monotonicity while being helpful to investigate choice models that are neither ordered nor unordered.

We begin by providing alternative characterizations of ordered and unordered monotonicity. We present symmetric equivalence results for ordered and unordered monotonicity.These results shed light on the relationship between the two criteria. The equivalence results provide computationally tractable methods for verifying either condition, allowing researchers to potentially use both sets of identification results. We observe a common property of ordered and unordered monotonicity, the minimal monotonicity condition, by utilizing the symmetry between the equivalence results.

This minimal monotonicity is precisely what is required for identifying interpretable causal parameters using two stage least squares. We provide an equivalence result for minimal monotonicity similar to those for ordered and unordered monotonicity. The equivalence establishes a simple method for verifying minimal monotonicity and demonstrates that minimal monotonicity is necessary to ascribe causal interpretability to 2SLS estimands. Moreover, we show that the minimal monotonicity condition is equivalent to ordered and unordered monotonicity when the treatment is binary but strictly weaker than both ordered and unordered monotonicities in multi-valued choice models.

Finally, we demonstrate that minimal monotonicity is associated with a notion choice rationality. We show that ordered and unordered monotonicities arise when arise when agents that display a rational behavior face a particular a class of choice incentives. On the other hand, minimal monotonicity ensures that a broad range of useful monotonicity conditions can be obtained from a combination of economic behavior and choice incentives.

This paper contributes to the theoretical literature on ordered and unordered choice models. It adds to the literature that extends the understanding and usage of monotonicity conditions (Kamat, 2021; Mogstad et al., 2018; Mogstad and Torgovitsky, 2018; Hull, 2018). Our analyses are informative to a growing literature on empirical economics that examines non-standard monotonicity conditions to aid the identification and evaluation of treatment effects (Pinto, 2021; Kline and Walters, 2016; Mountjoy, 2021; Feller et al., 2016; Brinch et al., 2017; Kirkeboen et al., 2016). We additionaly contribute to the literature tying monotonicity criterion to particular structural models (Vytlacil, 2002, 2006; Heckman and Pinto, 2018) by showing the minimal monotonicity is equivalent to assuming agents behave according to a basic model of rationality.

This paper proceeds as follows. Section 2 reviews the prior literature on monotonicity conditions. Section 3 describes the IV model and introduces our notation. Section 4 discusses the content of ordered and unordered monotonicity conditions. Section 5 revisits the equivalence results for ordered and unordered choice models. It explores the symmetry of equivalence results between these two models to motivate a novel monotonicity condition. Section 6 discusses the properties of the Minimal Monotonicity Condition. Section 7 discusses the economic content of the minimal monotonicity condition. Section 8 discuss some applications of monotonicity criteria that are economically justified. Section 9 concludes.

2 Background and Literature Review

Economists have long used instrumental variables (IV) to identify the causal effect of an endogenous treatment choice on an outcome of interest. The traditional literature uses structural equations to model the role of IV in determining the agent's choice (Goldberger, 1972; Heckman, 1976, 1979).

Imbens and Angrist (1994) departed from the traditional IV literature based on structural equations. They use the language of potential outcomes (Rubin, 1974, 1978) to introduced the notion of *monotonicity*, which formalizes an intuitive assumption stating that an IV change induces agents toward choosing the same treatment choice.[1]

Angrist and Imbens (1995) extend the monotonicity condition to the case of multiple choices. They show that monotonicity provides a causal interpretation of the conventional Two-Stage Square Least Squares (2SLS) estimand in models with endogenous choices and heterogeneous treatment responses. Their work spiked a substantial literature on both empirical and theoretical aspects of monotonicity conditions (Angrist et al., 2000; Barua and Lang, 2016; Dahl et al., 2017; Huber and Mellace, 2012, 2015; Imbens and Rubin, 1997; Klein, 2010; Small and Tan, 2007; Aliprantis, 2012; de Chaisemartin, 2017).

Vytlacil (2002, 2006) bridge the gap between IV models that rely on monotonicity conditions with the previous literature that invokes structural equations. Vytlacil (2002) shows that the monotonicity condition of Imbens and Angrist (1994) is equivalent to the random threshold crossing model of Heckman and Vytlacil (1999, 2005, 2007a). Vytlacil (2006) shows the monotonicity criterion of Angrist and Imbens (1995) is equivalent to an ordered choice with random thresholds. The model is examined by Cameron and Heckman (1998) and further studied by Carneiro et al. (2003); Cunha et al. (2007).

Heckman and Pinto (2018) contribute to the monotonicity literature by examining the issue of unordered choices. They present an economically motivated condition termed *unordered monotonicity* which applies to treatment values that do not have a natural order.

Unordered choice models have also been studied by Heckman and Vytlacil (2007b); Heckman et al. (2006, 2008) who assume that the structural equations generating choice of treatment are governed by additively separable threshold-crossing models. Recently, this literature has been significantly advanced by Lee and Salanié (2018), who studied the identification of

[1]See also Angrist et al. (1996).

causal effects for choice models defined by an arbitrary set of threshold-crossing rules.

Little is known about the shared features of ordered and unordered choice models. The rationale that generates an ordered choice model is considerably different from the motivation that justifies unordered choices. Not surprisingly, each model often carries distinct mathematical formalizations.

A rare example of a comparative discussion between ordered and unordered choice models is Heckman et al. (2006). Their ordered choice model employs a partition of the real line by non-stochastic thresholds. The treatment choice indicates the interval that the latent stochastic index lies in this partition. In contrast, their unordered choice model employs a set of latent indexes that are additive in the observed and unobserved characteristics of the agent.

As mentioned, we perform a comparative analysis between ordered and unordered monotonicities. To do so, we revisit the monotonicity condition of Angrist and Imbens (1995) using new tools of analysis developed in Heckman and Pinto (2018).

3 Setup

This section discusses the standard IV model, which consists of three observed variables. The instrument Z accepts one of N_Z values from the set $\mathcal{Z} = \{z_1, ..., z_{N_Z}\}$; the treatment choice T takes on one of N_T values from the set $\mathcal{T} = \{t_1, ..., t_{N_T}\}$; and Y denotes a real-valued outcome of interest. The random vector $\boldsymbol{V}$ represents individual unobserved characteristics that affect both the treatment decision T and the outcome Y. Formally, our causal model is governed by the following two equations and independence condition:

$$\text{Choice Equation}: \quad T = f_T(Z, \boldsymbol{V}), \tag{1}$$

$$\text{Outcome Equation}: \quad Y = f_Y(T, \boldsymbol{V}, \epsilon), \tag{2}$$

$$\text{Independence Condition}: \quad Z \perp\!\!\!\perp (\boldsymbol{V}, \epsilon) \tag{3}$$

where ϵ is an unobserved error term that is independent of $(Z, \boldsymbol{V}, T)$.[2] The independence condition states that instrument Z is statistically independent of an individual's unobserved confounding characteristics $\boldsymbol{V}$. Functions $f_T(\cdot)$ and $f_Y(\cdot)$ are not observed and can take arbitrary functional forms. We suppress pre-treatment variables from the model for the sake of notational simplicity. The analysis can be understood as conditioned on these variables. All variables belong to the probability space $(\mathcal{I}, \mathcal{F}, P)$.

The counterfactual (or potential) choice, $T(z)$, is the treatment decision would occur if the instrument were fixed to a value $z \in \mathcal{Z}$, that is $T(z) \equiv f_T(z, \boldsymbol{V})$. The counterfactual outcome, $Y(t)$, is generated by fixing T to a value t, that is $Y(t) \equiv f_Y(t, \boldsymbol{V}, \epsilon)$.[3] Because the counterfactuals are functions only of the unobservables $(\boldsymbol{V}, \epsilon)$, the independence condition (3) generates the familiar exogeneity and matching conditions of IV models:[4]

$$\text{Exogeneity Condition:} \quad Z \perp\!\!\!\perp (T(z), Y(t)) \text{ for all } (z,t) \in \mathcal{Z} \times \text{supp}(Y) \tag{4}$$

$$\text{Matching Condition:} \quad Y(t) \perp\!\!\!\perp T | \boldsymbol{V} \text{ for all } t \in \mathcal{T}. \tag{5}$$

Equation (5) states that the counterfactual outcome $Y(t)$ is independent of choice T when conditioned on the unobservable characteristics $\boldsymbol{V}$. If $\boldsymbol{V}$ were directly observed, we would be able to evaluate causal effects by conditioning on $\boldsymbol{V}$.

However, $\boldsymbol{V}$ is not observed and in general may have arbitrary dimension. This makes conditioning on $\boldsymbol{V}$ a daunting task. This task is greatly simplified by using a *response vector* $\boldsymbol{S}$ that stacks the counterfactual choices $T(z)$ as z ranges in $\mathcal{Z}$:

$$\boldsymbol{S} = [T(z_1), ..., T(z_{N_Z})]^\intercal, \quad \text{supp}(\boldsymbol{S}) \equiv \{\boldsymbol{s}_1, \ldots, \boldsymbol{s}_{N_S}\} \tag{6}$$

[2]Error term ϵ is used so that Y conditioned on $\boldsymbol{V}$ and Z is not deterministic.

[3]See Heckman and Pinto (2014) and Pinto and Heckman (2021) for a discussion on causal models and the fixing operator.

[4]IV models depend on the exclusion restriction states that the instrument Z affects Y only through its impact on choice T. In our model, this means that Z is not an argument of the outcome equation (2).

Elements of the support of the response vector, $\boldsymbol{s} \in \text{supp}(\boldsymbol{S})$, are called *response-types*. Consider the LATE model of Imbens and Angrist (1994) where $\mathcal{Z} = \{z_0, z_1\}$ and $\mathcal{T} = \{t_0, t_1\}$. Without any restrictions, the response vector $\boldsymbol{S} = [T(z_0), T(z_1)]'$, admits four possible response-types, $\{\boldsymbol{s}_{\text{nt}}, \boldsymbol{s}_{\text{c}}, \boldsymbol{s}_{\text{at}}, \boldsymbol{s}_{\text{d}}\}$; never-takers $\boldsymbol{s}_{\text{nt}} = [t_0, t_0]'$, compliers $\boldsymbol{s}_{\text{c}} = [t_0, t_1]'$, always-takers $\boldsymbol{s}_{\text{at}} = [t_1, t_1]'$, and defiers $\boldsymbol{s}_{\text{d}} = [t_1, t_0]'$.

The response vector $\boldsymbol{S}$ plays the role of a balancing score for $\boldsymbol{V}$, it is a function of $\boldsymbol{V}$ that preserves the matching property in (5): $Y(t) \perp\!\!\!\perp T|\boldsymbol{S}$.[5] This property enables us to connect observed conditional expectations with the counterfactual outcomes of interest and response-type probabilities via the following equation:[6]

$$\begin{aligned} &\underbrace{E(Y|T=t, Z=z)P(T=t|Z=z)}_{\text{Observed}} \\ &= \sum_{\boldsymbol{s} \in \text{supp}(\boldsymbol{S})} \underbrace{\mathbf{1}[T=t|\boldsymbol{S}=\boldsymbol{s}, Z=z]}_{\text{Known}} \cdot \underbrace{E(Y(t)|\boldsymbol{S}=\boldsymbol{s})P(\boldsymbol{S}=\boldsymbol{s})}_{\text{Unobserved}}. \end{aligned} \tag{7}$$

The left-hand side of equation (7) comprises of the observed conditional expectation $E(Y|T = t, Z = z)$ and propensity score $P(T = t|Z = z)$.[7] The first term of the right-hand side of the equation is nonrandom since T is a deterministic function of the instrument Z and the response type $\boldsymbol{S}$. The second term on the right-hand side is unobserved. It comprises expected value of counterfactual outcomes conditioned on response-types $E(Y(t)|\boldsymbol{S} = \boldsymbol{s})$ and response-type probabilities $P(\boldsymbol{S} = \boldsymbol{s})$. Our goal is to use the observed conditional expectations on the left-hand side of (7), $E[Y|T = t, Z = z]$ for $(t, z) \in \mathcal{T} \times \mathcal{Z}$, to make inferences on the unobserved counterfactuals on the right-hand side.

[5] The response vector $\boldsymbol{S}$ is a function of $\boldsymbol{V}$ because the counterfactual choices $T(z)$ are a function of $\boldsymbol{V}$ themselves and $Y(t) \perp\!\!\!\perp T|\boldsymbol{S}$ holds because given $\boldsymbol{S}$,T depends only on Z which is independent of $Y(t)$.

[6] See Heckman and Pinto (2018) for a proof.

[7] It is also the case that for any real-valued function $g : \mathbb{R} \to \mathbb{R}$ and for $(z, t) \in \mathcal{Z} \times \mathcal{T}$, we have that:

$$E(g(Y)|T=t, Z=z)P(T=t|Z=z) = \sum_{\boldsymbol{s} \in \text{supp}(\boldsymbol{S})} \mathbf{1}[T=t|\boldsymbol{S}=\boldsymbol{s}, Z=z] \cdot E(g(Y(t))|\boldsymbol{S}=\boldsymbol{s})P(\boldsymbol{S}=\boldsymbol{s}).$$

4 Interpreting Ordered and Unordered Monotonicities

A fundamental identification problem in the IV model (1)–(3) is that the number of unknown counterfactuals typically far exceeds the number of identifying restrictions retrieved from observed data. Stacking equation (7) over all possible values of Z and T generates a linear system with $N_Z \cdot N_T$ linear equations. The number of unknowns in this system is proportional to the number of response-types in the support of the response vector $\boldsymbol{S}$. The response vector, $\boldsymbol{S}$, on the other hand, is a N_Z-dimensional vector whose elements can take on any of the N_T treatment values. Left unrestricted, this leaves $N_T^{N_Z}$ response types in supp($\boldsymbol{S}$).

For instance, in the binary LATE model discussed above $N_Z = N_T = 2$, so there are four possible response types and four equations that we can use to identify them. However, if $N_Z = N_T = 3$, the number of possible response types is 27 while the number of conditional expectations that we can use to identify counterfactuals is 9. If $N_Z = N_T = 4$, there are 256 possible response types but only 16 observed conditional expectations, and so on. The exponential growth in the number of response types complicates identification of counterfactuals in models with multiple treatments and multiple instruments. Identification is then contingent on carefully restricting the support of $\boldsymbol{S}$.

Monotonicity conditions are systematic ways of reducing the support of the response vector $\boldsymbol{S}$. As discussed previously, Angrist and Imbens (1995) and Heckman and Pinto (2018) provide well-known monotonicity criterions for ordered and unordered choice models, respectively. We will refer to these conditions as ordered monotonicity (8) and unordered monotonicity (9) for the sake of clarity:

Ordered Monotonicity (OM): For any $z, z' \in \mathcal{Z}$,

$$T_i(z) \geq T_i(z') \text{ for all } i \in \mathcal{I} \quad \text{or} \quad T_i(z) \leq T_i(z') \text{ for all } i \in \mathcal{I}. \tag{8}$$

Unordered Monotonicity (UM): For any $z, z' \in \mathcal{Z}$ and any $t \in \mathcal{T}$,

$$\mathbf{1}[T_i(z) = t] \geq \mathbf{1}[T_i(z') = t] \text{ for all } i \in \mathcal{I} \quad \text{or} \quad \mathbf{1}[T_i(z) = t] \leq \mathbf{1}[T_i(z) = t] \text{ for all } i \in \mathcal{I} \tag{9}$$

OM (8) captures the notion that a change in instrumental values produces incentives that either weakly move all agents towards "higher" or move all agents towards "lower" treatment values. The condition can be understood as stating that an instrumental change that induces one agent to increase their treatment choice cannot cause another agent to decrease their treatment choice. The condition requires an ordinal treatment, such as years of schooling.

UM (9) states that for each treatment, each instrumental change must either move all agents weakly towards that treatment or weakly away from the treatment. This differs from OM (8) as it compares *the indicator function* of the treatment instead of the treatment value itself. Because of this, UM (9) does not require ordered treatments, making it relevant for analysis of college major choice or neighborhood effects.[8]

Importantly, both OM (8) and UM (9) enable the researcher to identify a mixture of Local Average Treatment Effects (LATEs) with identifiable weights and both conditions ascribe causal interpretations to the estimands of Two-Stage Least Squares (2SLS) regressions.

4.1 Expressing Monotonicities as Sequences of Counterfactual Choices

Because the definition of OM (8) compares treatment values, it requires that $\mathcal{T}$ be an ordered set. We propose a slightly more inclusive definition of ordered monotonicity that does not require an ordered treatment. The central property of ordered monotonicity is a mapping between a sequence of IV values and some sequence of treatment values in which higher rankings of Z correspond to higher rankings of Z. The following formula expresses this

[8] Heckman and Pinto (2018) show that UM occurs naturally in economic settings where choice incentives weakly increase among all treatment choices as the instrument varies.Buchinsky and Pinto (2021) use revealed preference analysis to show how choice incentives induced by the instrumental variable generate a range of monotonicity conditions.

criterion:

OM Sequence: There exist a sequencing of $\mathcal{Z}$, $(z_1, \ldots, z_{N_Z})$, and a strict ordering[9] on $\mathcal{T}$ such that

$$(T_i(z_1), \ldots, T_i(z_{N_Z})) \text{ is an increasing sequence in } \mathcal{T} \text{ for any } i \in \mathcal{I}. \tag{10}$$

The OM sequential criteria (10) generates the OM condition (8) whenever the ordering $\mathcal{T}$ is assumed, however it does not require a specific ordering on $\mathcal{T}$ a priori.[10] In Section 8 we will demonstrate the usefulness of this more inclusive definition with a plausible research design that generates OM-Sequence (10) on a treatment space that has no natural ordering.

We can also characterize the UM condition in (9) in terms of a sequence of counterfactual choices:

UM Sequence: For each $t \in \mathcal{T}$ there exists a sequencing of $\mathcal{Z}$, $(z_1^{(t)}, \ldots, z_{N_Z}^{(t)})$ such that

$$(\mathbf{1}[T_i(z_1^{(t)}) = t], \ldots, \mathbf{1}[T_i(z_{N_Z}^{(t)}) = t]) \text{ is weakly increasing for any } i \in \mathcal{I}. \tag{11}$$

UM Sequence (11) differs from OM Sequence (10) in two significant ways. First, the sequence of IV values in the unordered case can differs across treatment values while the IV sequence of ordered case remains the same for all $t \in \mathcal{T}$. Second, UM Sequence (11) utilizes treatment indicators, while the OM Sequence (10) employs the treatment values themselves.

It is easy to see that the OM and UM sequences in (10) and (11) are equivalent for a binary treatment. However, checking if either condition holds for the general case of multiple

[9] A strict ordering is one such that for any $t, t' \in \mathcal{T}$ with $t \neq t'$ either $t' > t$ or $t > t'$.

[10] For instance, let (z_a, z_b, z_c) be a sequence of instrumental variables and (t_A, t_B, t_C) the corresponding sequence of treatment choice such that (10) holds. This means that the sequence of counterfactual choices $(T_i(z_a), T_i(z_b), T_i(z_c))$ for each $i \in \mathcal{I}$ may only take values among the subsequences (with repetition) of the ordered sequence (t_A, t_B, t_C). This effectively restricts the support of the response vector, supp($\boldsymbol{S}$) to contain at most ten possible response-types: $[t_A, t_A, t_A]'$. $[t_A, t_A, t_B]'$, $[t_A, t_A, t_C]'$, $[t_A, t_B, t_B]'$, $[t_A, t_B, t_C]'$, $[t_A, t_C, t_C]'$, $[t_B, t_B, t_B]'$, $[t_B, t_B, t_C]'$, $[t_B, t_C, t_C]'$, and $[t_C, t_C, t_C]'$.

choices can be cumbersome. The notion of a response matrix aides in the verification of each monotonicity condition.

4.2 The Response Matrix

The response matrix organizes the N_S eligible response types in $\text{supp}(\boldsymbol{S}) = \{\boldsymbol{s}_1, \ldots, \boldsymbol{s}_{N_S}\}$ into a $N_Z \times N_S$ array where each column displays a response type and each row corresponds to an instrument value:

$$\boldsymbol{R} \equiv [\boldsymbol{s}_1, \ldots, \boldsymbol{s}_{N_S}] \in \mathcal{T}^{N_Z \times N_S}. \tag{12}$$

The entry in the z^{th} row and $\boldsymbol{s}^{\text{th}}$ column of the response matrix is given by $\boldsymbol{R}[z, \boldsymbol{s}] = (T|\boldsymbol{S} = \boldsymbol{s}, Z = z)$. It denotes the treatment choice that an agent i of type $\boldsymbol{S}_i = \boldsymbol{s}$ would take when exposed to instrumental value z. Heckman and Pinto (2018) show that the response matrix $\boldsymbol{R}$ contains all required information to investigate the non-parametric identification of counterfactual outcomes and response type probabilities.

In the case of the binary LATE model, the ordered monotonicity condition, $T_i(z_1) \geq T_i(z_0)$ for all $i \in \mathcal{I}$, is equivalent to the unordered monotonicity condition, $\mathbf{1}[T_i(z_1) = t_1] \geq \mathbf{1}[T_i(z_1) = t_1]$ for all $i \in \mathcal{I}$. These conditions both eliminate defiers from the support of the response vector and so the LATE response matrix is given:

$$\boldsymbol{R}^{\text{bLATE}} = \begin{array}{c} \begin{array}{ccc} \boldsymbol{s}_{\text{nt}} & \boldsymbol{s}_{\text{c}} & \boldsymbol{s}_{\text{at}} \end{array} \\ \left[\begin{array}{ccc} t_0 & t_0 & t_1 \\ t_0 & t_1 & t_1 \end{array}\right] \end{array} \begin{array}{c} \\ z_0 \\ z_1 \end{array}. \tag{13}$$

The columns of the response matrix (13) stacks three response-types: never-takers ($\boldsymbol{s}_{\text{nt}}$), the compliers ($\boldsymbol{s}_{\text{c}}$), and the always-takers ($\boldsymbol{s}_{\text{at}}$). The first row indicates the treatment decisions of the never-takers, compliers, and always-takers when exposed to instrument value z_0 while the second row corresponds to the treatment decisions when exposed to instrument value z_1.

This equivalence between ordered and unordered monotonicity breaks down for choice models with three or more treatment choices. To demonstrate, we consider a setup with three treatments, $\mathcal{T} = \{t_1, t_2, t_3\}$, and three instruments, $\mathcal{Z} = \{z_1, z_2, z_3\}$. Response matrices (14)–(15) below are useful to understand the difference between ordered and unordered monotonicity conditions:

$$\boldsymbol{R}_1 = \begin{array}{c} \overbrace{\begin{array}{ccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 \end{array}}^{\text{Ordered but NOT Unordered}} \\ \left[\begin{array}{cccccc|c} t_1 & t_2 & t_3 & t_1 & t_1 & t_2 & t_1 \\ t_1 & t_2 & t_3 & t_2 & t_3 & t_2 & t_1 \\ t_1 & t_2 & t_3 & t_3 & t_3 & t_3 & t_2 \end{array}\right] \begin{array}{c} z_1 \\ z_2 \\ z_3 \end{array} \\ \underbrace{\hphantom{t_1 \quad t_2 \quad t_3 \quad t_1 \quad t_1 \quad t_2}}_{\text{Ordered AND Unordered}} \end{array} \tag{14}$$

$$\boldsymbol{R}_2 = \begin{array}{c} \overbrace{\begin{array}{cccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 \end{array}}^{\text{Ordered AND Unordered}} \quad \boldsymbol{s}_7^* \\ \left[\begin{array}{cccccc|c} t_1 & t_2 & t_3 & t_1 & t_1 & t_2 & t_1 \\ t_1 & t_2 & t_3 & t_2 & t_3 & t_2 & t_2 \\ t_1 & t_2 & t_3 & t_3 & t_3 & t_3 & t_1 \end{array}\right] \begin{array}{c} z_1 \\ z_2 \\ z_3 \end{array} \\ \underbrace{\hphantom{t_1 \quad t_2 \quad t_3 \quad t_1 \quad t_1 \quad t_2 \quad t_1}}_{\text{Unordered but NOT Ordered}} \end{array} \tag{15}$$

Columns $\boldsymbol{s}_1, ..., \boldsymbol{s}_7$ of response matrix $\boldsymbol{R}_1$ (14) denote response-types. Each column describes the sequence of counterfactual choices, $(T_i(z_1), T_i(z_2), T_i(z_3))$, for an agent in that column's response type. The counterfactual treatment in each of these sequences is weakly increasing with respect to the ordering $t_1 \leq t_2 \leq t_3$; for any agent $i \in \mathcal{I}$, $T_i(z_1) \leq T_i(z_2) \leq T_i(z_3)$. Thus OM-Sequence (10) holds.

However, response types $\boldsymbol{s}_6, \boldsymbol{s}_7$ in $\boldsymbol{R}_1$ violate the sequential representation of unordered monotonicity in (11) for choice t_2. Consider two agents $i, i' \in \mathcal{I}$ such that $\boldsymbol{S}_i = \boldsymbol{s}_6$ and $\boldsymbol{S}_{i'} = \boldsymbol{s}_7$. The sequence of t_2-indicators for agent i is weakly decreasing while the sequence for agent i' is weakly increasing

$$\big(\mathbf{1}[T_i(z_1) = t_2], \mathbf{1}[T_i(z_2) = t_2], \mathbf{1}[T_i(z_3) = t_2]\big) = (1, 1, 0)$$

$$\big(\mathbf{1}[T_{i'}(z_1) = t_2], \mathbf{1}[T_{i'}(z_2) = t_2], \mathbf{1}[T_{i'}(z_3) = t]\big) = (0, 0, 1).$$

This represents a violation of UM-Sequence (11) for the sequencing of $\mathcal{Z}$, (z_1, z_2, z_3). Moreover, because the switch from z_2 to z_3 induces agent i to move strictly away from treatment choice t_2 while moving agent i' strictly towards treatment choice t_2, there is no other sequencing of $\mathcal{Z}$ that would satisfy the requirement of UM Sequence (11). We can conclude that the response matrix $\boldsymbol{R}_1$ does not satisfy unordered monotonicity.

Response matrix $\boldsymbol{R}_2$ (15) replaces $\boldsymbol{s}_7$ in $\boldsymbol{R}_1$ with $\boldsymbol{s}_7^*$. The treatment indexes in $\boldsymbol{s}_7^*$ are not weakly increasing with respect to the ordering $t_1 \leq t_2 \leq t_3$. Thus the ordered monotonicity that held for $\boldsymbol{R}_1$ does not hold for $\boldsymbol{R}_2$. Indeed, the reader can confirm that there is no ordering $\mathcal{T}$ that satisfies OM-Sequence (10). In this case, though, the response matrix $\boldsymbol{R}_2$ satisfies unordered monotonicity. Equations (16)–(18) are instructive in establishing this fact.

$$\text{Reordered rows of } \boldsymbol{R}_2 \text{ for } t_1 = \begin{array}{cc} \begin{matrix} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7^* \end{matrix} & \\ \begin{bmatrix} t_1 & t_2 & t_3 & t_2 & t_3 & t_2 & t_2 \\ t_1 & t_2 & t_3 & t_3 & t_3 & t_3 & t_1 \\ t_1 & t_2 & t_3 & t_1 & t_1 & t_2 & t_1 \end{bmatrix} & \begin{matrix} z_2 \\ z_3 \\ z_1 \end{matrix} \end{array}, \tag{16}$$

$$\text{Reordered rows of } \boldsymbol{R}_2 \text{ for } t_2 = \begin{array}{cc} \begin{matrix} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7^* \end{matrix} & \\ \begin{bmatrix} t_1 & t_2 & t_3 & t_3 & t_3 & t_3 & t_1 \\ t_1 & t_2 & t_3 & t_1 & t_1 & t_2 & t_1 \\ t_1 & t_2 & t_3 & t_2 & t_3 & t_2 & t_2 \end{bmatrix} & \begin{matrix} z_3 \\ z_1 \\ z_2 \end{matrix} \end{array}, \tag{17}$$

$$\text{Reordered rows of } \boldsymbol{R}_2 \text{ for } t_3 = \begin{array}{cc} \begin{matrix} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7^* \end{matrix} & \\ \begin{bmatrix} t_1 & t_2 & t_3 & t_1 & t_1 & t_2 & t_1 \\ t_1 & t_2 & t_3 & t_2 & t_3 & t_2 & t_2 \\ t_1 & t_2 & t_3 & t_3 & t_3 & t_3 & t_1 \end{bmatrix} & \begin{matrix} z_1 \\ z_2 \\ z_3 \end{matrix} \end{array}. \tag{18}$$

Equation (16) reorders the rows of $\boldsymbol{R}_2$ in (15) from (z_1, z_2, z_3) to (z_2, z_3, z_1). At each move along the sequence (z_2, z_3, z_1), additional response types switch to treatment t_1 and no response types switch away from t_1. This means that

$$\mathbf{1}[T_i(z_2) = t_1] \leq \mathbf{1}[T_i(z_3) = t_1] \leq \mathbf{1}[T_i(z_1) = t_1]$$

holds for all agents $i \in \mathcal{I}$, regardless of response type. Thus UM Sequence (11) holds for t_1.

By symmetric logic, equation (17) demonstrates that UM Sequence (11) holds for t_2 using the IV sequence (z_3, z_1, z_2) and equation (18) shows that UM Sequence holds for t_3 using sequence (z_1, z_2, z_3). We conclude that unordered monotonicity holds.

Response matrices $\boldsymbol{R}_1$ and $\boldsymbol{R}_2$ in (14)–(15) show that ordered monotonicity does not imply unordered monotonicity nor vice-versa. Ordered monotoncity holds for $\boldsymbol{R}_1$ but not for $\boldsymbol{R}_2$ while unordered monotonicity holds for $\boldsymbol{R}_2$ but not for $\boldsymbol{R}_1$. The two monotonicity conditions can intersect, both ordered and unordered monotonicity hold for the submatrix generated by response-types $\boldsymbol{s}_1$ to $\boldsymbol{s}_6$.

5 Equivalence and Symmetry

We investigate symmetries between two equivalence theorems for ordered and unordered monotonicity. This will enable us to investigate the fundamental property shared by both conditions that allows for a causal interpretation of two-stage least squares estimands.

The equivalence results will largely be presented as conditions on the response matrix $\boldsymbol{R}$ and the binary matrices $\boldsymbol{B}_t \equiv \mathbf{1}[\boldsymbol{R} = t]$. Equation (19) displays the binary matrices for the LATE model.

$$\boldsymbol{B}_{t_0} \equiv \mathbf{1}[\boldsymbol{R} = t_0] = \begin{array}{c} \begin{array}{ccc} \boldsymbol{s}_{nt} & \boldsymbol{s}_c & \boldsymbol{s}_{at} \end{array} \\ \begin{bmatrix} 1 & 1 & 0 \\ 1 & 0 & 0 \end{bmatrix} \end{array} \begin{array}{c} \\ z_0 \\ z_1 \end{array}, \qquad \boldsymbol{B}_{t_1} \equiv \mathbf{1}[\boldsymbol{R} = t_1] = \begin{array}{c} \begin{array}{ccc} \boldsymbol{s}_{nt} & \boldsymbol{s}_c & \boldsymbol{s}_{at} \end{array} \\ \begin{bmatrix} 0 & 0 & 1 \\ 0 & 1 & 1 \end{bmatrix} \end{array} \begin{array}{c} \\ z_0 \\ z_1 \end{array} \tag{19}$$

Each entry of the binary matrix $\boldsymbol{B}_t[z, \boldsymbol{s}]$ indicates whether response type $\boldsymbol{s}$ takes up treatment t when exposed to instrument z. For example, in (19), $\boldsymbol{B}_{t_0}[z_0, \boldsymbol{s}_{nt}] = \boldsymbol{B}_{t_0}[z_0, \boldsymbol{s}_c] = 1$, indicates that the never takers and compliers take up treatment value t_0 when exposed to instrument z_0. Conversely, $\boldsymbol{B}_{t_0}[z_0, \boldsymbol{s}_{at}] = 0$, which indicates that the always-takers do not take up treatment value t_0 when exposed to instrument z_0.

Each column of $\boldsymbol{B}_t$, $\boldsymbol{B}_t[\cdot, \boldsymbol{s}]$, displays the sequence $(\mathbf{1}[T_i(z_1) = t], \ldots, \mathbf{1}[T_i(z_{N_Z}) = t])$ of an agent i in response type $\boldsymbol{s}$. Using the characterization of unordered monotonicity in UM-Sequence (11), unordered monotonicity is equivalent to there being a permutation of the rows of $\boldsymbol{B}_t$ such that each column of $\boldsymbol{B}_t$ is weakly increasing.[11] Existence of such a reordering characterizes a class of binary matrices known as lonesum matrices, which are a generalization of lower triangular binary matrices. The lonesum property, as will be demonstrated in Theorem 2, can also be used to characterize ordered monotonicity.

Lonesum Matrices

Following Ryser (1957), a binary matrix $\boldsymbol{A}$ is lonesum if each of its entries is uniquely determined by its column and row sums. Matrix $\boldsymbol{A}$ below is an example of such a lonesum matrix:

$$
\begin{array}{cc}
 & \\
\boldsymbol{A} & = \\
\text{column} & \\
\text{column-sum} &
\end{array}
\underbrace{\begin{array}{ccc}
 & \text{row} & \text{row-sum} \\
\begin{bmatrix} 0 & 1 & 0 & 1 & 0 \\ 0 & 1 & 1 & 1 & 1 \\ 0 & 1 & 0 & 0 & 0 \end{bmatrix} & \begin{matrix} r_1 \\ r_2 \\ r_3 \end{matrix} & \begin{matrix} 2 \\ 4 \\ 1 \end{matrix} \\
\begin{matrix} c_1 & c_2 & c_3 & c_4 & c_5 \end{matrix} & & \\
\begin{matrix} 0 & 3 & 1 & 2 & 1 \end{matrix} & &
\end{array}}_{\text{Original Matrix}}
\Rightarrow
\underbrace{\begin{array}{ccc}
 & \text{row} & \text{row-sum} \\
\begin{bmatrix} 0 & 0 & 0 & 0 & 1 \\ 0 & 0 & 0 & 1 & 1 \\ 0 & 1 & 1 & 1 & 1 \end{bmatrix} & \begin{matrix} r_3 \\ r_1 \\ r_2 \end{matrix} & \begin{matrix} 1 \\ 2 \\ 4 \end{matrix} \\
\begin{matrix} c_1 & c_3 & c_5 & c_4 & c_2 \end{matrix} & & \\
\begin{matrix} 0 & 1 & 1 & 2 & 3 \end{matrix} & &
\end{array}}_{\text{Reordered Matrix}}
$$

We can reorder the rows of the matrix $\boldsymbol{A}$ such that the elements of each column are weaklly increasing. We can also reorder the columns so that the matrix $\boldsymbol{A}$ is lower triangular, which is why the lonesum property is considered a generalization of binary lower triangular matrices. The lonesum matrix property can also be productively characterized in the following ways:

Lemma 1 (Lonesum Matrices)**.** *A binary matrix $\boldsymbol{A} \in \{0,1\}^{m \times n}$ is lonesum if and only if:*

(i). Matrix $\boldsymbol{A}$ is lower-triangular under column and row permutations.

(ii). There are no 2×2 submatrix in $\boldsymbol{A}$ of the form either:

[11] This permutation can differ for each $\boldsymbol{B}_t$, but there must be such a permutation for each $t \in \mathcal{T}$.

$$\begin{bmatrix} 1 & 0 \\ 0 & 1 \end{bmatrix} \text{ or } \begin{bmatrix} 0 & 1 \\ 1 & 0 \end{bmatrix}. \tag{20}$$

(iii). $\boldsymbol{\iota}^\intercal\big((\mathbb{1} - \boldsymbol{A})^\intercal \boldsymbol{A}\big) \odot \big((\mathbb{1} - \boldsymbol{A})^\intercal \boldsymbol{A}\big)^\intercal \boldsymbol{\iota} = 0$, *where* $\boldsymbol{\iota}$ *is a* n*-dimensional vector of elements ones and* $\mathbb{1}$ *is a* $m \times n$ *matrix of element ones.*

(iv). Let $r_i(\boldsymbol{A})$ *and* $c_j(\boldsymbol{A})$ *represent the row sum of row* i *and the column sum of column* j*, respectively. Each entry* $\boldsymbol{A}[i,j]$*, for* $1 \leq i \leq m$ *and* $1 \leq i \leq n$*, can be expressed as:*

$$\boldsymbol{A}[i,j] = \mathbf{1}\left[r_i(\boldsymbol{A}) \ \geq \ \sum_{j'=1}^{n} \mathbf{1}\left[c_j(\boldsymbol{A}) \geq c_{j'}(\boldsymbol{A})\right]\right] \tag{21}$$

The sum $\sum_{j'=1}^{n} \mathbf{1}\left[c_j(\boldsymbol{A}) \leq c_{j'}(\boldsymbol{A})\right]$ *represents the number of columns of* $\boldsymbol{A}$ *with a weakly larger column sum than column* j

Proof. See Appendix A. □

5.1 Unordered Equivalence

We now use the lonesum characterization in Lemma 1 to present an updated version of the unordered equivalence result in Heckman and Pinto (2018):

Theorem 1 (Unordered Equivalence)**.** *The following statements are equivalent:*

(i). For each $t \in \mathcal{T}$ *there is a sequence of instruments* $(z_1^{(t)}, ..., z_{N_T}^{(t)})$ *such that UM Sequence (11) holds.*

(ii). Given any $t \in \mathcal{T}$ *and any* $k \in \{1, ..., N_Z - 1\}$*, we have that*

$$\mathbf{1}[T_i(z_{k+1}^{(t)}) = t] \geq \mathbf{1}[T_i(z_k^{(t)}) = t] \text{ for all } i \in \mathcal{I}..$$

(iii). For any $t \in \mathcal{T}$ and $t', t'' \neq t$ there are no 2×2 submatrices in $\boldsymbol{R}$ of the form:

$$\begin{pmatrix} t & t'' \\ t' & t \end{pmatrix} \text{ or } \begin{pmatrix} t' & t \\ t & t'' \end{pmatrix}.$$

(iv). For the matrix $\Psi_{\boldsymbol{U}}$ defined below, $\|\Psi_{\boldsymbol{U}}\| = 0$.

$$\Psi_{\boldsymbol{U}} \equiv \big((\mathbb{1} - \boldsymbol{U})^{\intercal}\boldsymbol{U}\big) \odot \big((\mathbb{1} - \boldsymbol{U})^{\intercal}\boldsymbol{U}\big)^{\intercal}. \tag{22}$$

where $\mathbb{1}$ denotes a matrix of all ones, $\odot$ denotes the Hadamard (element-wise) product and $\boldsymbol{U}$ is the unordered verification matrix defined:

$$\boldsymbol{U} \equiv \begin{bmatrix} \boldsymbol{B}_1 & \mathbf{0} & \mathbf{0} & \cdots & \mathbf{0} \\ \mathbf{1} & \boldsymbol{B}_2 & \mathbf{0} & \cdots & \mathbf{0} \\ \vdots & \ddots & \ddots & \ddots & \vdots \\ \mathbf{1} & \mathbf{1} & \mathbf{1} & \cdots & \boldsymbol{B}_{N_T} \end{bmatrix}. \tag{23}$$

In particular, each binary matrix $\boldsymbol{B}_t; t \in \mathcal{T}$ is lonesum.

(v). For each $t \in \mathcal{T}$, there are real-valued functions $\varphi(\cdot, t)$ and $\zeta(\cdot, t)$ such that the treatment choice T can be rationalized by:

$$\mathbf{1}[T = t] = \mathbf{1}\left[\zeta(Z, t) \geq \varphi(\boldsymbol{V}, t)\right],$$

where $\zeta(z_{k+1}^{(t)}, t) > \zeta(z_k^{(t)}, t)$ for $k = 1, ..., N_Z - 1$ and any t.

Proof. See Appendix A. □

The first two items of Theorem 1 reflect the discussion in Section 4 relating UM-Sequence (11) to the classical definition of unordered monotonicity introduced in Heckman and Pinto (2018) and restated in (8).

Item *(iii)* states that unordered monotonicity can be verified by individually checking each 2×2 submatrix of $\boldsymbol{R}$. The lonesum characterizations in Lemma 1 can provide insight into the relationship between items *(iii)* and *(iv)*. To begin note that item *(iv)* is equivalent to the unordered verification matrix $\boldsymbol{U}$ being lonesum, via the third lonesum characterization in Lemma 1. This in turn is equivalent to $\boldsymbol{B}_t$ being lonesum for each $t = t_1, \ldots, t_{N_T}$.

Suppose some $\boldsymbol{B}_t$ is not lonesum and so contains one of the restricted submatrices in (20). This means that for some instrument values z, z' switching from z to z' induces agents i in one response type to move strictly towards treatment t, $\mathbf{1}[T_i(z) = t] > \mathbf{1}[T_i(z') = t]$, while inducing agents i' in another response type to move strictly away from treatment choice t, $\mathbf{1}[T_{i'}(z) = t] < \mathbf{1}[T_{i'}(z') = t]$. This is exactly the violation of unordered monotonicity prohibited in item *(iii)* of Theorem 1 and so cannot be allowed.

Item *(v)* provides an equivalence between unordered monotonicity and separability conditions such as in Vytlacil (2002). Interestingly, we can see by item *(iv)* of Lemma 1 that this property can also be tied closely to the lonesum property. In the proof of the ordered equivalence result Theorem 2, we will again use this fact to provide a simple alternative proof of the separable equation equivalence result in Vytlacil (2006).

For further discussion, Heckman and Pinto (2018) describe other useful aspects of each of the equivalent statements, *(iii)*-*(v)* above.

5.2 Ordered Equivalence and Symmetry

As mentioned above, we can also use the lonesum property to characterize ordered monotonicity in a symmetric fashion to Theorem 1. To analyze ordered monotonicity we replace analysis of the matrices $\boldsymbol{B}_t$ with analysis of the binary matrices $\boldsymbol{B}_t^* = \mathbf{1}[\boldsymbol{R} \geq t]$, which implicitly require an ordering on $\mathcal{T}$. The matrix $\boldsymbol{B}_t^*$ can be generated from $\boldsymbol{B}_{t_1}, \ldots, \boldsymbol{B}_{t_{N_T}}$ by summing over all the treatment values greater than or equal to t, $\boldsymbol{B}_t^* = \sum_{t' \geq t} \boldsymbol{B}_t$. Equation (24) displays the matrices $\boldsymbol{B}_t^*$ for the binary LATE model:

$$\boldsymbol{B}_{t_0}^* \equiv \mathbf{1}[\boldsymbol{R} \geq t_0] = \begin{array}{c} \begin{array}{ccc} \boldsymbol{s}_{nt} & \boldsymbol{s}_c & \boldsymbol{s}_{at} \end{array} \\ \begin{bmatrix} 1 & 1 & 1 \\ 1 & 1 & 1 \end{bmatrix} \end{array} \begin{array}{c} \\ z_0 \\ z_1 \end{array}, \qquad \boldsymbol{B}_{t_1}^* \equiv \mathbf{1}[\boldsymbol{R} \geq t_1] = \begin{array}{c} \begin{array}{ccc} \boldsymbol{s}_{nt} & \boldsymbol{s}_c & \boldsymbol{s}_{at} \end{array} \\ \begin{bmatrix} 0 & 0 & 1 \\ 0 & 1 & 1 \end{bmatrix} \end{array} \begin{array}{c} \\ z_0 \\ z_1 \end{array} \tag{24}$$

We now present an equivalence result for Ordered Monotonicity:

Theorem 2 (Ordered Equivalence)**.** *The following statements are equivalent:*

(i). There is is a sequence on $\mathcal{Z}$, $(z_1, \ldots, z_{N_Z})$ and a strict ordering on $\mathcal{T}$ that satisfies the requirement of OM-Sequence (10).

(ii). There is a strict ordering on $\mathcal{T}$ such that for any $k \in \{1, \ldots, N_Z - 1\}$ and any t:

$$\mathbf{1}[T_i(z_{k+1}) \geq t] \geq \mathbf{1}[T_i(z_k) \geq t] \text{ for all } i \in \mathcal{I}.$$

(iii). There is a strict ordering on $\mathcal{T}$ such that for any $t < t''$ and $t' > t'''$ there are no 2×2 submatrices of $\boldsymbol{R}$ of the form either

$$\begin{pmatrix} t & t' \\ t'' & t''' \end{pmatrix} \quad or \quad \begin{pmatrix} t' & t \\ t''' & t'' \end{pmatrix};$$

(iv). There is a strict ordering on $\mathcal{T}$ such that for the matrix $\Psi_{\boldsymbol{O}}$ defined below, $\|\Psi_{\boldsymbol{O}}\| = 0$,

$$\Psi_{\boldsymbol{O}} \equiv \big((\mathbb{1} - \boldsymbol{O})^\intercal \boldsymbol{O}\big) \odot \big((\mathbb{1} - \boldsymbol{O})^\intercal \boldsymbol{O}\big)^\intercal, \tag{25}$$

where $\mathbb{1}$ indicates a matrix of all ones, $\odot$ represents the Hadamard (element-wise) *product, and* $\boldsymbol{O}$ *is the ordered verification defined:*

$$\boldsymbol{O} \equiv \left[\boldsymbol{B}^*_{t_1}, \ldots, \boldsymbol{B}^*_{t_{N_T}}\right];$$

(v). There is a strict ordering on $\mathcal{T}$ *such that the treatment choice can be rationalized by*

$$\mathbf{1}[T \geq t] = \mathbf{1}[\zeta(Z,t) \geq \varphi(\boldsymbol{V}, t)],$$

where $\zeta(z_{k+1}, t) > \zeta(z_k, t)$ *for* $k = 1, \ldots, N_Z - 1$ *and any* t.

Proof. See Appendix A □

Theorem 2 extends Vytlacil (2006) equivalent in a fashion that enables us to compare ordered and unordered monotonicity conditions. The first and second items of the ordered equivalence result reconcile the two notions of ordered monotonicity presented above. It shows that if OM-Sequence (10) holds, we can find an ordering on $\mathcal{T}$ that satisfies the typical definition of ordered monotonicity and vice versa; if there is an ordering on $\mathcal{T}$ that satisfies ordered monotonicity we can find a sequence on $\mathcal{Z}$ to satisfy OM-Sequence (10).[12]

Item *(iii)* of Theorem 2 provides a similar insight to Item *(iii)* of Theorem 1, namely that ordered monotonicity can be verified simply by looking at the 2×2 submatrices of the response matrix $\boldsymbol{R}$. Again, the lonesum characterization of Lemma 1 can be useful to see the connection between this item and item *(iv)*. First, notice that by the third characterization of lonesum matrices in Lemma 1, item *(iv)* of Theorem 2 is equivalent to the ordered verification matrix $\boldsymbol{O}$ being lonesum.

The ordered matrix $\boldsymbol{O}$ being lonesum in turn implies that every submatrix of $\boldsymbol{O}$ is lonesum. In particular, the matrices $\boldsymbol{B}^*_t$ must be lonesum for each $t = t_1, \ldots, t_{N_T}$. Suppose that $\boldsymbol{B}^*_t$ is not lonesum, that is by Lemma 1 it contains one of the restricted submatrices in (20).

[12] In particular we can take the sequence that orders z' after z if $T_i(z') \geq T_i(z)$ for all $i \in \mathcal{I}$.

This in turn means that there is a pair of instruments z, z' and two response types $\boldsymbol{s}$ and $\boldsymbol{s}'$ such that: for response type $\boldsymbol{s}$ switching from receiving z to receiving instrument z' induces a change to a "higher" treatment level, $\mathbf{1}[T_i(z') \geq t] > \mathbf{1}[T_i(z) \geq t]$, whereas for response type $\boldsymbol{s}'$ the same switch in instrument receipt induces a change to a "lower" treatment level, $\mathbf{1}[T_i(z') \geq t] < \mathbf{1}[T_i(z) \geq t]$. This sort of pattern is exactly prohibited by item *(iii)* of Theorem 2.

Of course, it is not enough to just check whether each $\boldsymbol{B}_t^*$ is lonesum, we must also check for deviations of ordered monotonicity "across" treatments, which is why entire ordered verification matrix $\boldsymbol{O}$ must be lonesum. Item *(iv)* provides a computationally tractable way of verifying this property.

The final item of the theorem restates the equivalence result of Vytlacil (2006) and shows that assuming ordered monotonicity is equivalent to taking an ordered choice behavioral model. As discussed above, it can be proven quickly using the fourth characterization of lonesum matrices in Lemma 1.

Symmetries between Ordered and Unordered Monotonicity

The characterizations of ordered monotonicity in Theorem 2 are symmetric to those of unordered monotonicity in Theorem 1. We have already discussed the usefulness of some of these specific symmetries above. For example, the symmetry between the sequential characterizations of ordered and unordered monotonicities provides an easy way of seeing that ordered and unordered monotonicity are equivalent in the case of a binary treatment.

Other symmetries are new to our discussion and are worth briefly mentioning. The symmetry between the restricted 2×2 submatrices in ordered and unordered monotonicity provides insight on how a response matrix could satisfy ordered monotonicity but not unordered monotonicity and vice versa. The symmetry between the matrix verification characterizations provides an easy way to verify if a response matrix satisfies both the ordered and unordered monotonicity conditions by checking if $\|\Psi_{\boldsymbol{U}}\| + \|\Psi_{\boldsymbol{O}}\| = 0$. Verifying this allows researchers to take advantage of both sets of identification results.

The symmetry between the characterizations of ordered and unordered monotonicity conditions suggests a common condition shared by both criteria. Section 6 shows that the symmetry between these two equivalence results stems from a common condition, which we term the *Minimal Monotonicity Criterion.*

6 Minimal Monotonicity Condition

The minimal monotonicity (MM) condtion (26) is a weaker criteria shared by both ordered and unordered conditions. It is determined by the common choice restriction in Theorems 1 and 2.

Minimal Monotonicity (MM): For any pair of instruments $z, z' \in \mathcal{Z}$ and any pair of treatments $t, t' \in \mathcal{T}$ either

$$\begin{aligned} &\mathbf{1}[T_i(z)=t]\mathbf{1}[T_i(z')=t'] \geq \mathbf{1}[T_i(z)=t']\mathbf{1}[T_i(z')=t] \,\forall i \,\in \mathcal{I} \\ \text{or} \quad &\mathbf{1}[T_i(z)=t]\mathbf{1}[T_i(z')=t'] \leq \mathbf{1}[T_i(z)=t']\mathbf{1}[T_i(z')=t] \,\forall\, i \in \mathcal{I}. \end{aligned} \tag{26}$$

The first row in (26) means that an instrumental change from z to z' incentives *all* agents to shift their choice away from t and towards t'. The second row in (26) describes the opposite behavior. In summary, the MM condition states that an intrumental change that induces an agent to switch its choice from t to t' cannot induce another another agent to switch its choice from t' to t. Lemma 2 provides an equivalent characterization of the MM condition in terms of response-types.

Lemma 2. *Minimal monotonicity MM holds if and only if for all distinct instruments* $z, z' \in$

$\mathcal{Z}$ *and all distinct treatments* $t, t' \in \mathcal{T}$, *there are* no *response-types* $\boldsymbol{s}, \boldsymbol{s}' \in \operatorname{supp}(\boldsymbol{S})$ *such that*

$$\begin{pmatrix} \boldsymbol{s}[z] & \boldsymbol{s}'[z] \\ \boldsymbol{s}[z'] & \boldsymbol{s}'[z'] \end{pmatrix} = \begin{array}{cc} \begin{array}{cc} \boldsymbol{s} & \boldsymbol{s}' \end{array} & \\ \begin{pmatrix} t & t' \\ t' & t \end{pmatrix} & \begin{array}{c} z \\ z' \end{array} \end{array} \tag{27}$$

Proof. See Appendix A $\square$

Lemma 2 presents the prohibited pattern of 2×2 submatrices of the response matrix $\boldsymbol{R}$ induced by MM. The pattern is the common intersection between the submatrix characterizations in item *(iii)* of Theorems 1 and 2. Lemma 3 establishes that MM is *strictly* weaker than MM and OM.

Lemma 3. *The following relationships are true of unordered and ordered monotonicity:*

1. *UM* $\Rightarrow$ *MM, but MM* $\not\Rightarrow$ *UM*
2. *OM* $\Rightarrow$ *MM, but MM* $\not\Rightarrow$ *OM*

Proof. See Appendix A $\square$

Interpretable Causal Parameters

We follow an established literature that defines a meaningful causal parameter τ as a weighted average of local average treatment effects with positive weights[13]

$$\tau = \sum_{\{t,t'\}, t \neq t'} \omega_{t,t'} E[Y(t) - Y(t') \mid \boldsymbol{S} \in \mathcal{S}_{t,t'}] \quad \text{with } \omega_{t,t'} = 0 \text{ or } \omega_{t',t} = 0. \tag{28}$$

Here $\mathcal{S}_{t,t'}$ denotes a set of response types may vary according to the treatments being compared and $\omega_{t,t'} \geq 0$ are positive weights. The defining idea is that each treatment pair is only

[13]For examples of works that adopt this criteria, see Angrist and Imbens (1995); ?); Kirkeboen et al. (2016); Mogstad et al. (2021).

represented once, so we cannot have a positive weight on both $E[Y(t) - Y(t') \mid \boldsymbol{S} \in \mathcal{S}_{t,t'}]$ and $E[Y(t') - Y(t) \mid \boldsymbol{S} \in \mathcal{S}_{t',t}]$. The absence of negative weights allows this causal parameter to give us meaningful insight into the direction of the treatment effects.

Angrist and Imbens (1995) demonstrate that, under ordered monotonicity, the 2SLS estimand identifies such a meaningful causal parameter using a binary instrument with multiple treatments. Heckman and Pinto (2018) show a similar result for unordered monotonicity using comparisons of the outcome Y for any two instruments $z, z' \in \mathcal{Z}$. The equivalence result for minimal monotonicity in Theorem 3 establishes that it is indeed MM that is the driving force behind both of these identification results.

Lemma 3 provides some intution for why this is the case. Consider the difference in average outcome between two values of the instrument, as in the numerator of a 2SLS estimand. This difference always has a unique decomposition into a weighted average of treatment effects among all the (ordered) pairs of possible treatment values.[14] The restriction on the response matrix imposed by minimal monotonicity (27) means that if one pair of treatment values, (t, t'), is represented in this weighted sum, the opposite pair, (t', t), cannot also be represented. So, minimal monotonicity is sufficient for this differnce to satisfy the condition for an interpretable causal parameter (28). Moreover, because this decomposition is unique, we can show that minimal monotonicity is necessary for interpretability as well.

6.1 Equivalence Results

We provide a set of equivalent characterizations of the minimal monotonicity condition in the spirit of the results for unordered and ordered monotonicity in Theorems 1 and 2.

Theorem 3 (Minimal Monotonicity Condition). *The following are equivalent to the minimal monotonicity condition:*

(i). For any distinct pair of instruments $z, z' \in \mathcal{Z}$ and any pair of treatments, $t, t' \in \mathcal{T}$,

[14] See Appendix B for a discussion of the exact forms of this decomposition as well as the 2SLS estimands for ordered and unordered monotonicity mentioned above.

we have either:

$$\begin{aligned} &\mathbf{1}[T_i(z)=t]\mathbf{1}[T_i(z')=t'] \geq \mathbf{1}[T_i(z)=t']\mathbf{1}[T_i(z')=t]\ \forall i\ \in \mathcal{I} \\ or\quad &\mathbf{1}[T_i(z)=t]\mathbf{1}[T_i(z')=t'] \leq \mathbf{1}[T_i(z)=t']\mathbf{1}[T_i(z')=t]\ \forall\, i \in \mathcal{I}. \end{aligned} \tag{29}$$

(ii). There are no 2×2 *submatrices of* $\boldsymbol{R}$ *of the form in* (27).

(iii). For the matrix $\Psi_{\boldsymbol{M}}$ *defined below,* $\|\Psi_{\boldsymbol{M}}\| = 0$

$$\Psi_{\boldsymbol{M}} \equiv \sum_{t \neq t'} \left(\boldsymbol{B}_t^{\intercal}\boldsymbol{B}_{t'}\right) \odot \left(\boldsymbol{B}_t^{\intercal}\boldsymbol{B}_{t'}\right)^{\intercal}. \tag{30}$$

where $\odot$ *represents the Hadamard (element-wise) multiplication.*[15]

(iv). For any *pair of instruments* z, z' *the 2SLS type estimand*

$$\beta_{z,z'} = E[Y \mid Z = z] - E[Y \mid Z = z']$$

identifies a meaningful causal parameter as described in (28).

Proof. See Appendix A $\square$

Many features of this equivalence result are symmetric to the unordered and ordered equivalence results of Theorems 1 and 2. Item *(i)* defines the complete version of the MM condition. Items *(ii)* and *(iii)* of Theorem 3 provide ways of verify the MM condition symmetric to counterparts for unordered and ordered monotonicity in Theorems 1 and 2.

Item *(ii)* presents a general response matrix condition. It states that no 2×2 submatrix of the response-matrix $\boldsymbol{R}$ presents the prohibited pattern in (27). Item *(iii)* provides a computationally tractable method to verify the MM condition. The verification requires an order of $\mathcal{T}^2$ matrix operations.

[15] We use the short-hand notation $\sum_{t \neq t'} \xi(t,t') \equiv \sum_{t \in \mathcal{T}} \sum_{t' \in \mathcal{T}\setminus\{t\}} \xi(t,t')$.

The last item of Theorem 3 is the empirically relevant feature of the MM condition. It provides a solution to our initial inquiry on a weak mononocity criteria that ensures interpretable causal parameters for the widely used method of 2SLS. Indeed, there can be no weaker monotonicity criterion that guarantees such causal interpretability.

Relationship Between Monotonicity Conditions

The three monotonicity conditions are equivalent in the case of a binary treatment. In this special case the definition of MM (26) reduces to:[16]

$$\begin{aligned} &\mathbf{1}[T_i(z) = t] \geq \mathbf{1}[T_i(z') = t] \quad \text{for all } i \in \mathcal{I} \\ \text{or } &\mathbf{1}[T_i(z) = t] \leq \mathbf{1}[T_i(z') = t] \quad \text{for all } i \in \mathcal{I}, \end{aligned}$$

which is exactly the requirement imposed by both ordered and unordered monotonicity. However, as demonstrated by Lemma 3, when there are multiple treatments the three monotonicity criterion are distinct.

We gain further interpretation of the monotonicity restrictions by examining the relation between the verification matrices $\Psi_{\boldsymbol{U}}, \Psi_{\boldsymbol{O}}, \Psi_{\boldsymbol{M}}$ of Theorems 1, 2 and 3. We express the verification matrices in terms of a primitive component defined by:

$$\Psi(t, t', t'', t''') \equiv \left(\boldsymbol{B}_t^{\intercal} \boldsymbol{B}_{t'}\right) \odot \left(\boldsymbol{B}_{t''}^{\intercal} \boldsymbol{B}_{t'''}\right). \tag{31}$$

$\Psi(t, t', t'', t''')$ is a function of four binary matrices $(\boldsymbol{B}_t, \boldsymbol{B}_{t'}, \boldsymbol{B}_{t''}, \boldsymbol{B}_{t'''})$ that returns a primitive verification matrix of dimension $N_Z \times N_S$ whose elements are either zeros or natural

[16] This is done by replacing $\mathbf{1}[T_i(z') = t']$ with $(1 - \mathbf{1}[T_i(z) = t'])$ on the left hand side and $\mathbf{1}[T_i(z) = t']$ with $(1 - \mathbf{1}[T_i(z) = t])$ on the right hand side. Afterwards, distribute and simplify.

numbers.[17] Under this notation, the verification matrix $\Psi_{\boldsymbol{M}}$ can be expressed as:

$$\Psi_{\boldsymbol{M}} = \sum_{t \neq t'} \Psi(t, t', t', t). \tag{32}$$

Equation (32) explains the content of the verification matrix $\Psi_{\boldsymbol{M}}$. Theorem 3 states that MM (26) holds if and only if $\|\Psi_{\boldsymbol{M}}\| = 0$. By definition the matrix $\Psi_{\boldsymbol{M}}$ is the sum of the primitive verification matrices $\Psi(t, t', t', t)$ across all $N_T \cdot (N_T - 1)$ binary combinations of two distinct treatment choices $t, t' \in \mathcal{T}$. The elements of the primitive verification matrices are weakly positive and so $\|\Psi_{\boldsymbol{M}}\| = 0$ if and only if $\|\Psi(t, t', t', t)\| = 0$ for all distinct treatment values t and t'. Thus a necessary and sufficient condition for MM to hold is that each primitive verification matrix $\Psi(t, t', t', t)$ contains only zero elements for all $t, t' \in \mathcal{T}$ such that $t \neq t'$. Indeed, $\|\Psi(t, t', t', t)\| = 0$ is a equivalent to the nonexistence of any 2×2 submatrix of the response matrix $\boldsymbol{R}$ is of the form $\left(\begin{smallmatrix} t & t' \\ t' & t \end{smallmatrix}\right)$.

Theorem 4 relates the UM verification matrix to the primitive verification matrices and the MM verification matrix.

Theorem 4 (Decomposing Unordered Verification)**.** *The following relation holds for any response matrix* $\boldsymbol{R} \in \mathcal{T}^{N_Z \times N_S}$:

$$\|\Psi_{\boldsymbol{U}}\| = 0 \quad \Leftrightarrow \quad \|\Psi_{\boldsymbol{M}}\| + \|\Psi_{\boldsymbol{U} \setminus \boldsymbol{M}}\| = 0, \tag{33}$$

$$\textit{where} \quad \Psi_{\boldsymbol{U} \setminus \boldsymbol{M}} \equiv \sum_{t \neq t' \neq t''} \Psi(t, t', t'', t). \tag{34}$$

Proof. See Appendix A $\square$

Lemma 3 explains that UM imposes extra constraints in addition to those required for MM to hold. Theorem 4 clarifies these additional constraints. Equation (33) decomposes the UM

[17] The output of function Ψ remains the same if first two inputs can be switched by the last two inputs $\Psi(t, t', t'', t''') = \Psi(t'', t''', t, t')$. We also have that $\Psi(t, t', t'', t''')^\intercal = \Psi(t', t, t''', t'')$, namely, the transpose of $\Psi(t, t', t'', t''')$ is equal to the matrix $\Psi(t', t, t''', t'')$ in which we switch t by t' and t'' by t'''.

verification ($\|\Psi_{\boldsymbol{U}}\| = 0$) into two verification requirements. The first verification criterion, $\|\Psi_{\boldsymbol{M}}\| = 0$, means that MM must hold. The additional constraint, $\|\Psi_{\boldsymbol{U}\setminus\boldsymbol{M}}\| = 0$, means that the elements of the matrix $\Psi(t, t', t'', t)$ must be zero for any selection of three distinct treatment choices $t, t', t'' \in \mathcal{T}$. This additional criterion rules out violations of the prohibited pattern in item *(iii)* of Theorem 1 that involve three distinct treatment values.

Theorem 4 offers a combinatorial interpretation of monotonicity conditions MM and UM. MM imposes $\binom{N_T}{2}$ constraints on the primitive verification matrix $\Psi(t, t', t', t)$ across the combination of treatment choices taken *two* at a time. UM imposes an additional $\binom{N_T}{3}$ constraints on $\Psi(t, t', t'', t)$ across the combination of treatment choices taken *three* at a time.

Theorem 5 decomposes the verification criterion of ordered monotonicity ($\|\Psi_{\boldsymbol{O}}\| = 0$) into the verification criterion of the MM condition, $\|\Psi_{\boldsymbol{M}}\| = 0$, and two other criteria corresponding to matrices $\Psi^{(1)}_{\boldsymbol{O}\setminus\boldsymbol{M}}$ and $\Psi^{(2)}_{\boldsymbol{O}\setminus\boldsymbol{M}}$. The requirement that $\|\Psi_{\boldsymbol{M}}\| = 0$ means that OM implies MM, as in Lemma 3. Matrix $\Psi^{(1)}_{\boldsymbol{O}\setminus\boldsymbol{M}}$ contains a subset of the unordered monotonicity constrains in matrix $\Psi_{\boldsymbol{U}\setminus\boldsymbol{M}}$ of Theorem 4. Matrix $\Psi^{(2)}_{\boldsymbol{O}\setminus\boldsymbol{M}}$ contains constrains that are not in $\Psi_{\boldsymbol{U}\setminus\boldsymbol{M}}$. This is as expected since OM does not imply nor is implied by UM.

Theorem 5 (Decomposing Ordered Verification)**.** *The following relation holds for any response matrix $\boldsymbol{R} \in \mathcal{T}^{N_Z \times N_S}$:*

$$\|\Psi_{\boldsymbol{O}}\| = 0 \quad \Leftrightarrow \quad \|\Psi_{\boldsymbol{M}}\| + \|\Psi^{(1)}_{\boldsymbol{O}\setminus\boldsymbol{M}}\| + \|\Psi^{(2)}_{\boldsymbol{O}\setminus\boldsymbol{M}}\| = 0, \tag{35}$$

where

$$\Psi^{(1)}_{\boldsymbol{O}\setminus\boldsymbol{M}} \equiv \sum_{t_1 < min(t_2, t_3)} \Psi(t_1, t_2, t_3, t_1),$$
$$\Psi^{(2)}_{\boldsymbol{O}\setminus\boldsymbol{M}} \equiv \sum_{t_1 < t_2 \leq t_3} \Psi(t_1, t_3, t_2, t_2) + \sum_{t_1 < t_2 < t_3} \Psi(t_1, t_3, t_3, t_2) + \sum_{t_4 < t_2, t_1 < t_3} \Psi(t_1, t_2, t_3, t_4).$$

Proof. See Appendix A ∎

7 An Economic Interpretation for Monotonicity Conditions

This section explores the economic content of the monotonicity criteria. We show that the Minimal Monotonicity (MM) (6.1) can be linked to a broad notion of rationality regarding treatment choices. On the other hand, Ordered Monotonicity (OM) and Unordered Monotonicity (UM) arise as the choice behavior of rational agents when facing particular patterns of choice incentives.

Our analysis is based on the method of Pinto (2021); Buchinsky and Pinto (2021) who use revealed preference analysis to ascribe economic interpretation to response matrices. The method uses the concept of an incentive matrix $\boldsymbol{L}$ that characterizes the choice incentives (columns) generated by the IV-values (rows). Each column $\boldsymbol{L}[\cdot, t]$ displays the relative ranking of incentives towards choice $t \in \text{supp}(t)$ across the IV-values $z \in \mathcal{Z}$. $\boldsymbol{L}[z', t] < \boldsymbol{L}[z, t]$ means that the IV-value z yields greater incentives towards t than IV-value z'.

To fix ideas, consider the binary LATE model of Sections 4 where T denotes college enrollment, $T = t_1$ for college enrollment and $T_i = t_0$ otherwise. The instrument Z denotes a randomly assigned tuition discount, $Z = z_1$ if the discount is granted and $Z = z_0$ otherwise. Incentive matrix (36) characterizes the choice incentives of the LATE model. $\boldsymbol{L}[z_0, t_0] = \boldsymbol{L}[z_1, t_0] = 0$ means that the voucher offers no incentives when the choice is fixed to t_0 (no college). $\boldsymbol{L}[z_0, t_1] < \boldsymbol{L}[z_1, t_1]$ means that the tuition discount z_1 incentives college enrollment t_1 The matrix is ordinal. Monotonic transformations characterize equivalent choice incentives.

$$\text{LATE Incentive Matrix} \quad \boldsymbol{L} = \begin{array}{c} \begin{array}{cc} t_0 & t_1 \end{array} \\ \begin{bmatrix} 0 & 0 \\ 0 & 1 \end{bmatrix} \end{array} \begin{array}{c} \\ z_0 \\ z_1 \end{array} \tag{36}$$

Pinto (2021); Buchinsky and Pinto (2021) use revealed preference analysis to translate the incentive matrix into choice restrictions. They invoke the Weak Axiom of Revealed Preferences (WARP) and Choice Normality[18] to generate the following choice rule:[19]

$$\text{Choice Rule: } T_i(z) = t \;\text{ and }\; \underbrace{\boldsymbol{L}[z', t'] - \boldsymbol{L}[z, t'] \leq \boldsymbol{L}[z', t] - \boldsymbol{L}[z, t]}_{\substack{\text{Switch from } z \text{ to } z' \text{ provides greater} \\ \text{incentives for } t \text{ than } t'}} \implies T_i(z') \neq t' \tag{37}$$

Choice Rule (37) formalizes an intuitive behavioral restriction. If an agent i chooses t when exposed to instrument z, and the IV-shift from z to z' yields greater incentives towards t than t', then agent i does not choose t' under z'. Otherwise stated, each instrumental value z is associated with an incentive gap between t and t'. If an agent decides for choice t given z, then t is revealed preferred to t'. The agent should t' only if the incentive gap between t and t' increases.

Applying choice rule (37) to LATE incentive matrix (36) generates the following *choice restriction*:

$$T_i(z_0) = t_1 \;\text{ and }\; \boldsymbol{L}[z_1, t_0] - \boldsymbol{L}[z_0, t_0] = 0 \leq 1 = \boldsymbol{L}[z_1, t_1] - \boldsymbol{L}[z_0, t_1] \implies T_i(z_1) \neq t_0. \tag{38}$$

Choice restriction (38) is summarized by $T_i(z_0) = t_1 \Rightarrow T_i(z_1) \neq t_0$. It states that agent i that chooses t_1 under no incentives (z_0), also chooses choose t_1 under incentive z_1. The restriction is equivalent to the monotonicity condition $\mathbf{1}[T_i(z_0) = t_1] \leq \mathbf{1}[T_i(z_1) = t_1]$, which eliminates the defiers and enables the identification of LATE.

Buchinsky and Pinto (2021) characterize the class of incentive matrices that produce OM and UM conditions. For instance, they demonstrate that choice incentives characterized by lonesum matrices produce unordered choice models while increasing incentives such as those described by a Vandermonde matrix produce ordered choice models.

Incentives and Minimal Monotonicity

[18] [define both]

[19] The choice rule would have a strict inequality if we were to assume WARP only.

It is natural to inquire about which types of incentive designs ensure the MM condition. It turns out that the Choice Rule (37) itself assures the MM condition. Theorem 6 asserts that the MM condition always arises whenever we apply the revealed preference analysis encoded by the choice rule to any choice incentives.

Theorem 6. *MM (26) holds for all choice models generated by applying Choice Rule (37) to an arbitrary Incentive Matrix* $\boldsymbol{L}$*.*

Theorem 6 draws a sharp distinction in the interpretation of the monotonicity conditions. In essence, OM and UM can be interpreted as monotonicity conditions that arise when agents that display a rational behavior face a particular a class of choice incentives. This paradigm does not apply to MM, since MM is *not* a property ascribed to any particular pattern of incentives. Instead, MM is a supra-condition that stems from the notion of rationality itself.

A partial converse to Theorem 6 is given below. Theorem 7 states that any response matrix $\boldsymbol{R}$ generated by MM can be obtained by though the restrictions generated by choice incentives.

Theorem 7. *Any response matrix* $\boldsymbol{R}$ *generated by MM condition can be generated by applying Choice Rule (37) to a particular set of choice incentives* $\boldsymbol{L}$*.*

Theorem 7 states that any choice model generated by the minimal monotonicity condition can be economically justified as the the choice behavior of rational agents that abide to Choice Rule (37) and some incentive structure described by $\boldsymbol{L}$.

Together, Theorems 6–7 state that MM condition is consistent with assuming a rational choice model where Choice Rule (37) holds. The MM condition is not a final goal, but rather a starting point for generating and interpreting monotonicity criteria. To be more precise, MM ensures that a broad range of monotonicity conditions can be obtained by combining a notion of choice rationality with specific choice incentives. Section **??**se this insight to illustrate the flexibility of the MM condition.

8 Economic Examples of Monotonicity Conditions

We investigate several variations of a choice model consisting of four instrumental values and three treatment choices.

The first example in Section 8.1 exemplify the type of choice incentives consistent with UM. The section is also used to describe how generate a response matrix from choice incentives and how the response matrix yields the identification of causal parameters.

The second example in Section 8.2 exemplifies the type of choice incentives that justify OM. The third example in Section 8.3.1 illustrates how MM rationality enables to investigate more realistic economic settings that generate choice models do not conform with either OM or UM. The fourth example in Section 8.3.2 shows that the MM setup is capable to justify monotonicity criteria that are more restrictive than both OM and UM. Appendix C presents additional examples that explore the MM rationale.

8.1 A Case of Choice Incentives that Justify Unordered Monotonicity

We consider incentive designs for a three-valued treatment choice $\mathcal{T} = \{t_1, t_2, t_3\}$ and four instrumental values $\mathcal{Z} = \{z_1, z_2, z_3, z_4\}$. To put it in perspective, T may denote the student's decision among college majors: t_1 for humanities, t_2 for social sciences, and t_3 for the STEM fields of science, technology, engineering, and math. The instrumental variable Z stands for a randomly assigned vouchers that offers a tuition discount that may apply to one, several or none of the majors. For example, consider the social experiment that randomly assigns one of the four vouchers z_1, z_2, z_3, z_4 to college students:

1. Voucher z_1 offers no tuition discount (control group).
2. Voucher z_2 applies only to STEM (t_3).
3. Voucher z_3 applies to either STEM (t_3) or social sciences (t_2).
4. Voucher z_4 applies to all majors.

In short, the incentive design reads: z_1 offers no incentives; z_2 incentivizes t_3; z_3 incentivizes

Table 1: Applying Choice Rule (37) to $T_i(z_1) = t_1$ and Incentive Matrix (39)

Counterfactual Choice	Incentive Condition				Choice Restriction
$T(z_1) = t_1$	$\boldsymbol{L}[z_2, t_2] - \boldsymbol{L}[z_1, t_2]$	$= 0 \leq 0 =$	$\boldsymbol{L}[z_2, t_1] - \boldsymbol{L}[z_1, t_1]$	$\Rightarrow$	$T(z_2) \neq t_2$
$T(z_1) = t_1$	$\boldsymbol{L}[z_2, t_3] - \boldsymbol{L}[z_1, t_3]$	$= 1 \nleq 0 =$	$\boldsymbol{L}[z_2, t_1] - \boldsymbol{L}[z_1, t_1]$	$\Rightarrow$	No Restriction
$T(z_1) = t_1$	$\boldsymbol{L}[z_3, t_2] - \boldsymbol{L}[z_1, t_2]$	$= 1 \nleq 0 =$	$\boldsymbol{L}[z_3, t_1] - \boldsymbol{L}[z_1, t_1]$	$\Rightarrow$	No Restriction
$T(z_1) = t_1$	$\boldsymbol{L}[z_3, t_3] - \boldsymbol{L}[z_1, t_3]$	$= 1 \nleq 0 =$	$\boldsymbol{L}[z_3, t_1] - \boldsymbol{L}[z_1, t_1]$	$\Rightarrow$	No Restriction
$T(z_1) = t_1$	$\boldsymbol{L}[z_4, t_2] - \boldsymbol{L}[z_1, t_2]$	$= 1 \leq 1 =$	$\boldsymbol{L}[z_4, t_1] - \boldsymbol{L}[z_1, t_1]$	$\Rightarrow$	$T(z_4) \neq t_2$
$T(z_1) = t_1$	$\boldsymbol{L}[z_4, t_3] - \boldsymbol{L}[z_1, t_3]$	$= 1 \leq 1 =$	$\boldsymbol{L}[z_4, t_1] - \boldsymbol{L}[z_1, t_1]$	$\Rightarrow$	$T(z_4) \neq t_3$

This table presents all the choice restrictions generated by applying the choice rule (37) to each of the tuples $((z_1, t_1), (z', t'))$ where $z' in \{z_2, z_3, z_4\}$ and $t' in \{t_2, t_3, t_4\}$ according to the choice incentives displayed in the incentive matrix (39).

t_2, t_3; and z_4 incentivizes t_1, t_2, t_3. This design is characterized by incentive matrix $\boldsymbol{L}$ in (39).[20]

$$\boldsymbol{L} = \begin{array}{c c} \begin{array}{ccc} t_1 & t_2 & t_3 \end{array} & \\ \begin{bmatrix} 0 & 0 & 0 \\ 0 & 0 & 1 \\ 0 & 1 & 1 \\ 1 & 1 & 1 \end{bmatrix} & \begin{array}{c} z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \end{array} \tag{39}$$

We use this first example to describe the machinery that translates choice incentives into monotonicity conditions and identification results. We adopt a more parsimonious approach in the subsequent examples. We place detailed derivations in Appendix C.

Choice rule (37) converts the Incentive Matrix (39) into choice restrictions that determine the model response matrix $\boldsymbol{R}$. The choice rule applies to any 4-tuple $((z, t), (z', t')) \in (\mathcal{Z} \times \mathcal{T})^2$.

The first row of Table 1 applies the choice rule to the tuple $((t_1, z_1), (t_2, z_2))$. It investigates if an agent i that chooses t_1 under z_1 (i.e. $T_i(z_1) = t_1$) would refrain from choosing t_2 when facing z_2 (i.e. $T_i(z_1) \neq t_2$). The incentives for choosing either t_1 or t_2 remain the same when the IV switches from z_1 to z_2. The incentive inequality in (37) is satisfied and the choice restriction $T_i(z_1) \neq t_2$ holds.

[20]Elements one indicate the presence of incentive (the tuition discount) while elements zero indicate the lack of it.

Table 2: Choice Restrictions generated by Incentive Matrix (39)

1	$T_i(z_1) = t_1$	$\Rightarrow$	$T_i(z_2) \neq t_2$ and $T_i(z_4) \notin \{t_2, t_3\}$
2	$T_i(z_2) = t_1$	$\Rightarrow$	$T_i(z_1) \notin \{t_2, t_3\}$ and $T_i(z_3) \neq t_3$ and $T_i(z_4) \notin \{t_2, t_3\}$
3	$T_i(z_3) = t_1$	$\Rightarrow$	$T_i(z_1) \notin \{t_2, t_3\}$ and $T_i(z_2) \notin \{t_2, t_3\}$ and $T_i(z_4) \notin \{t_2, t_3\}$
4	$T_i(z_4) = t_1$	$\Rightarrow$	$T_i(z_1) \notin \{t_2, t_3\}$ and $T_i(z_2) \neq t_2$
5	$T_i(z_1) = t_2$	$\Rightarrow$	$T_i(z_2) \neq t_1$ and $T_i(z_3) \notin \{t_1, t_3\}$ and $T_i(z_4) \notin \{t_1, t_3\}$
6	$T_i(z_2) = t_2$	$\Rightarrow$	$T_i(z_1) \notin \{t_1, t_3\}$ and $T_i(z_3) \notin \{t_1, t_3\}$ and $T_i(z_4) \notin \{t_1, t_3\}$
7	$T_i(z_3) = t_2$	$\Rightarrow$	$T_i(z_1) \neq t_3$ and $T_i(z_4) \neq t_3$
8	$T_i(z_4) = t_2$	$\Rightarrow$	$T_i(z_1) \notin \{t_1, t_3\}$ and $T_i(z_2) \neq t_1$ and $T_i(z_3) \notin \{t_1, t_3\}$
9	$T_i(z_1) = t_3$	$\Rightarrow$	$T_i(z_2) \notin \{t_1, t_2\}$ and $T_i(z_3) \notin \{t_1, t_2\}$ and $T_i(z_4) \notin \{t_1, t_2\}$
10	$T_i(z_2) = t_3$	$\Rightarrow$	$T_i(z_3) \neq t_1$
11	$T_i(z_3) = t_3$	$\Rightarrow$	$T_i(z_1) \neq t_2$ and $T_i(z_2) \notin \{t_1, t_2\}$ and $T_i(z_4) \neq t_2$
12	$T_i(z_4) = t_3$	$\Rightarrow$	$T_i(z_1) \notin \{t_1, t_2\}$ and $T_i(z_2) \notin \{t_1, t_2\}$ and $T_i(z_3) \notin \{t_1, t_2\}$

This table presents all the choice restrictions generated by applying the choice rule (37) to each of the tuples $((z,t),(z',t')) \in (\{t_1,t_2,t_3\} \times \{z_1,z_2,z_3,z_4\})^2$. according to the incentive matrix (39).

The second row of Table 1 investigates the tuple $((t_1, z_1), (t_3, z_2))$. The incentive for choosing t_3 when the IV switches from z_1 to z_2 increases while the incentive for choosing t_1 remains the same. The incentive inequality in (37) is not satisfied and no choice restriction is generated.

The third and fourth rows of Table 1 investigates the IV-switch from z_1 to z_3. While the incentive for choose T_1 remains the same, the incentives for choosing t_1 or t_3 increase. The incentive inequality in (37) is not satisfied and no choice restriction is generated.

The fifth and sixth rows of Table 1 investigates the IV-switch from z_1 to z_4. The incentive for choose t_1 increases as well as the incentives for choosing t_2 and t_3. The incentive inequality in (37) is satisfied and two choice restrictions are generated: $T_i(z_1) = t_1 \Rightarrow T_i(z_4) \neq t_2$ and $T_i(z_1) = t_1 \Rightarrow T_i(z_4) \neq t_3$. We can thus summarise all the choice restrictions of Table 1 as: $T_i(z_1) = t_1 \Rightarrow T_i(z_1) \neq t_2$ and $T_i(z_4) \notin \{t_2, t_3\}$.

The first row of Table 2 displays the choice restrictions generated by the applying choice rule (37) to $T_i(z_1) = t_1$, the second row displays the choice restrictions associated with $T_i(z_1) = t_2$ and so forth.

The response vector is given by $\boldsymbol{S} = [T(z_1), T(z_2), T(z_3), T(z_4)]'$. Each counterfactual choice $T(z)$ in $\boldsymbol{S}$ can take up to three values in $\{t_1, t_2, t_3\}$. Thus, the number of possible response-types that $\boldsymbol{S}$ can take totals $3^4 = 81$. Each choice restriction displayed in the rows of Table 2 are used to eliminate some of these response-types. The first row, for example, displays two choice restrictions. The restriction $T(z_1) = t_1 \Rightarrow T(z_2) \neq t_2$ eliminates nine response-types: $[t_1, t_2, t', t'']'; t', t'' \in \{t_1, t_2, t_3\}$. The second restriction $T(z_1) = t_1 \Rightarrow T(z_4) \neq \{t_2, t_3\}$ eliminates 18 response-types: $[t_1, t', t'', t_2]$ and $[t_1, t', t'', t_3]$ such that $t', t'' \in \{t_1, t_2, t_3\}$.[21]

All choice restrictions of Table 2 eliminate a total of 74 out of 81 possible response-types. The seven response-types that survive this elimination procedure are presented as columns of the following response matrix:

$$\boldsymbol{R} = \begin{array}{c} \begin{array}{ccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 \end{array} \\ \begin{bmatrix} t_1 & t_1 & t_1 & t_1 & t_2 & t_2 & t_3 \\ t_1 & t_1 & t_3 & t_3 & t_2 & t_3 & t_3 \\ t_1 & t_2 & t_2 & t_3 & t_2 & t_2 & t_3 \\ t_1 & t_1 & t_1 & t_1 & t_2 & t_2 & t_3 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \tag{40}$$

Response Matrix (40) is a case in which UM (11) holds. We can verify this property by acknowledging that no 2×2 matrix of the matrix is of the type of the form $\left(\begin{smallmatrix} t & t' \\ t'' & t \end{smallmatrix}\right)$ where $t' \neq t$, or $t'' \neq t$. Appendix C.1 corroborates the UM property using the verification matrix of item (iv) of Theorem 1.

In the language of Angrist et al. (1996), the response-types $\boldsymbol{s}_1, \boldsymbol{s}_5, \boldsymbol{s}_7$ are called always-takers. These refer to agents that choose the same choice regardless of the IV assignment. The remaining response-types – $\boldsymbol{s}_2, \boldsymbol{s}_3, \boldsymbol{s}_4, \boldsymbol{s}_6$ – are called compliers or switchers. These comprise agents that change their choice according to the IV assignment.

The response matrix contains all the necessary information to examine the nonparametric identification of causal parameters. Heckman and Pinto (2018) present the necessary

[21] There are six response-types that are eliminated by both choice restrictions. Thus, the total number of response-types eliminated by the choice restriction of in the first row of Table 2 totals 21.

and sufficient conditions for the identification of counterfactual outcomes and response-type probabilities. Some notation is necessary to describe their criteria.

For any response matrix $\boldsymbol{R}$ of dimension $N_Z \times N_S$, let $\boldsymbol{P}_Z(t)\big[P(T=t|Z=z_1),\ldots,P(T=t|Z=z_{N_Z})\big]'$ be the vector of observed propensity scores and $\boldsymbol{Q}_Z(t)=\big[E(Y|T=t,Z=z_1),\ldots,E(Y|T=t,Z=z_{N_Z})\big]'$ be the vector of observed conditional outcomes for $t\in\{t_1,t_2,t_3,t_4\}$. Let $\boldsymbol{P}_S(t)\big[P(\boldsymbol{S}=\boldsymbol{s}_1),\ldots,P(\boldsymbol{S}=\boldsymbol{s}_{N_S})\big]'$ be the vector of unobserved response-type probabilities and $\boldsymbol{Q}_S(t)=\big[E(Y|T=t,\boldsymbol{S}=\boldsymbol{s}_1),\ldots,E(Y|T=t,\boldsymbol{S}=\boldsymbol{s}_{N_S})\big]'$ be the vector of unobserved counterfactual outcome means. Let $\mathcal{S}\subset\text{supp}(\boldsymbol{S})$ be any subset of response-types including singletons. Let $\boldsymbol{b}(\mathcal{S})=[\mathbf{1}[\boldsymbol{s}_1\in\mathcal{S}],...,\mathbf{1}[\boldsymbol{s}_{N_S}\in\mathcal{S}]]'$ be the binary vector that indicates the response-types in $\mathcal{S}$. Using this notation, we can restate the following identification result:[22]

$$E(Y(t)|\boldsymbol{S}\in\mathcal{S}) \text{ is identified } \Leftrightarrow \boldsymbol{b}(\mathcal{S})'(\boldsymbol{I}-\boldsymbol{B}_t^{+}\boldsymbol{B}_t)\boldsymbol{b}(\mathcal{S})=0 \tag{41}$$

$$\text{and if } E(Y(t)|\boldsymbol{S}\in\mathcal{S}) \text{ is identified, then, } E(Y(t)|\boldsymbol{S}\in\mathcal{S})=\frac{\boldsymbol{b}(\mathcal{S})'\boldsymbol{B}_t^{+}\left(\boldsymbol{Q}_Z(t)\odot\boldsymbol{P}_Z(t)\right)}{\boldsymbol{b}(\mathcal{S})'\boldsymbol{B}_t^{+}\boldsymbol{P}_Z(t)}, \tag{42}$$

where $\boldsymbol{I}$ is the N_S-dimensional identity matrix and $\boldsymbol{B}_t$ is the Moore-Penrose pseudo-invesrse of the binary matrix $\boldsymbol{B}_t$. The criteria for the identification of response-type probabilities is weaker than (41):

$$P(\boldsymbol{S}\in\mathcal{S}) \text{ is identified } \Leftrightarrow \boldsymbol{b}(\mathcal{S})'(\boldsymbol{I}-\boldsymbol{B}_T^{+}\boldsymbol{B}_T)\boldsymbol{b}(\mathcal{S})=0 \tag{43}$$

$$\text{and if } P(\boldsymbol{S}\in\mathcal{S}) \text{ is identified, then, } P(\boldsymbol{S}\in\mathcal{S})=\boldsymbol{b}(\mathcal{S})'\boldsymbol{B}_T^{+}\boldsymbol{P}_Z(t), \tag{44}$$

where $\boldsymbol{B}_T=[\boldsymbol{B}'_{t_1},\ldots,\boldsymbol{B}'_{t_{N_T}}]'$ is the matrix that stacks all binary matrices $\boldsymbol{B}_t; t\in\text{supp}(T)$. In particular, all response-type probabilities are point-identified if $\boldsymbol{B}_T$ has full column rank. Lemma 4 uses equations (41)–(44) to list the parameters that can be identified by response-matrix (40).

Lemma 4. *The response-matrix* (40) *enables the identification of all the response-type probabilities* $P(\boldsymbol{S}=\boldsymbol{s}_j); j=1,...,7$ *and the following counterfactual outcomes:*

[22] See Heckman and Pinto (2018) for a proof.

Always-takes	$E(Y(t_1)|\boldsymbol{S}=\boldsymbol{s}_1)$	$E(Y(t_2)|\boldsymbol{S}=\boldsymbol{s}_5)$	$E(Y(t_3)|\boldsymbol{S}=\boldsymbol{s}_7)$
Switchers	$E(Y(t_1)|\boldsymbol{S}=\boldsymbol{s}_2)$	$E(Y(t_2)|\boldsymbol{S}=\boldsymbol{s}_6)$	$E(Y(t_3)|\boldsymbol{S}=\boldsymbol{s}_4)$
Partially Identified	$E(Y(t_1)|\boldsymbol{S}\in\{s_3,s_4\})$	$E(Y(t_2)|\boldsymbol{S}\in\{\boldsymbol{s}_2,\boldsymbol{s}_3\})$	$E(Y(t_3)|\boldsymbol{S}\in\{\boldsymbol{s}_3,\boldsymbol{s}_6\})$

Lemma 4 states that all response-type probabilities are point-identified. The Lemma also states that six counterfactual outcomes are point-identified. These include all the always takes, $\boldsymbol{s}_1, \boldsymbol{s}_5, \boldsymbol{s}_7$, and three switchers. There are three counterfactual outcomes that are partially identified. This, means that although the counterfactual mean $E(Y(t_1)|S \in \{s_3, s_4\})$ is identified, we cannot disentangle it into $E(Y(t_1)|\boldsymbol{S}=\boldsymbol{s}_3)$ and $E(Y(t_1)|\boldsymbol{S}=\boldsymbol{s}_4)$. Pinto (2021) shows that, under UM, each identified counterfactual outcome can be evaluated using a separate 2SLS regression.

8.2 A Case of Choice Incentives that Justify Ordered Monotonicity

OM is best suited to investigate treatment choices that are naturally ordered. Suppose the CEO of a company wants to know if the premium of health insurance packages causes moral hazard in employees' safety behavior. Employees decide among three health insurance policies t_1, t_2, t_3 that have increasing premiums. The co-pay of each policy off-sets the increasing premium such that all policies cost the same. Another example is to investigate if working from home increases productivity. Employee decided among three options: work from office (t_1); work from home part-time (t_2); or work from home all time (t_3).

Suppose the company CEO randomly assigns incentives (such an additional week of vacation) for one or more choice options. We consider the following scheme of choice incentives: z_1 incentivizes t_1; z_2 offers no incentives (baseline); z_3 incentivizes all choices t_1, t_2, t_3; and z_4 incentivizes t_3; Equation (45) presents the incentive matrix $\boldsymbol{L}$ that characterizes the design of choice incentives.[23] This incentives design is rather peculiar because it is tailored to generate the OM criteria. Equation (45) also presents the corresponding response matrix $\boldsymbol{R}$ generated by the method of revealed preference analysis described in Section 8.1. Detailed derivations

[23]Elements one indicate the presence of incentive (an additional one week vacation) while elements zero indicate the lack of it.

are presented in Appendix C.2.

$$\boldsymbol{L} = \begin{array}{c} \begin{array}{ccc} t_1 & t_2 & t_3 \end{array} \\ \begin{bmatrix} 1 & 0 & 0 \\ 0 & 0 & 0 \\ 1 & 1 & 1 \\ 0 & 0 & 1 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \Rightarrow \quad \boldsymbol{R} = \begin{array}{c} \begin{array}{cccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 & \boldsymbol{s}_8 \end{array} \\ \begin{bmatrix} t_1 & t_1 & t_1 & t_1 & t_1 & t_2 & t_2 & t_3 \\ t_1 & t_1 & t_2 & t_2 & t_3 & t_2 & t_2 & t_3 \\ t_1 & t_1 & t_2 & t_2 & t_3 & t_2 & t_2 & t_3 \\ t_1 & t_3 & t_2 & t_3 & t_3 & t_2 & t_3 & t_3 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \tag{45}$$

It is also easy to verify that UM *does not* hold for response matrix (45). The 2×2 submatrix of rows (z_1, z_4) and columns $(\boldsymbol{s}_3, \boldsymbol{s}_7)$ displays the values $\left(\begin{smallmatrix} t_1 & t_2 \\ t_2 & t_3 \end{smallmatrix}\right)$ which violates item (iii) of Theorem 1. The submatrix contradicts UM because the shift of IV-values from z_1 to z_4 induces some agents towards choice t_2 (i.e. type $\boldsymbol{s}_3$) while inducing others away from t_2 (i.e. type $\boldsymbol{s}_7$).

It is easy to check that OM *holds* for response matrix (45). The indexes of the treatment choices weakly increase as we range along $z_1 \to z_2 \to z_3 \to z_4$. Ordered monotonicity is satisfied by assigning treatment values that satisfy $t_1 \leq t_2 \leq t_3$. Thus, the results of Angrist and Imbens (1995) apply. The 2SLS has the causal interpretation of a weighted average of LATEs of the type $E(Y(t_{k+1}) - Y(t_k)|\boldsymbol{S}); k \in \{1, 2\}$.

8.3 Beyond Ordered or Unordered Monotonicity

The MM condition provides a theoretical foundation for a wide range choice behaviors that do not conform to the paradigm imposed by ordered or unordered choices. It offers the necessary flexibility to examine economic settings where OM and UM do not hold. Most importantly, it enables the researcher to investigate models generated by popular choice incentives that are beyond the scope of ordered or unordered monotonicity. We illustrate this fact in the following examples.

8.3.1 The Double Randomization Design

A basic inquiry in social science is to evaluate the causal effect of a treatment t_1 versus its absence t_0. The standard experiment that allows us to assess the causal effect of t_1 against t_0 is to randomize a voucher that incentives a set of agents to choose a treatment choice t_1. This experiment can be described by the binary LATE model discussed at the beginning of this section.

A straightforward expansion of the LATE setup is to insert a second treatment t_2 and randomize a second voucher that incentives t_2 for the same set of agents. The combination of the two randomization runs generate four groups according to the voucher assignments. A group of agents will not receive any voucher, another group with receive a voucher for treatment t_1, a third group will receive only the voucher for treatment t_2 and a final group of lucky agents will receive the two vouchers, one that applies to choice t_1 and another that applies to choice t_2. Notationally, our experiment consists of three choices $T \in \{t_0, t_1, t_2\}$, where $T = t_0$ denotes the decision of not choosing treatments t_1 or t_2, and four instrumental values $\{z_1, z_2, z_3, z_4\}$ that classify the voucher recipients into:

1. Group z_1 comprise agents that do not receive any voucher.
2. Group z_2 comprise agents that receive a voucher that incentivizes choice (t_2).
3. Group z_3 comprise agents that receive a voucher that incentivizes choice (t_1).
4. Group z_4 are those that receive two vouchers, one for t_1 and another for t_2.

Equation (46) presents incentive matrix corresponding to this design and the corresponding response matrix generated by the revealed preference analysis described in Section 8.1. See Appendix C.3 for detailed derivations.

$$\boldsymbol{L} = \begin{array}{c} \begin{array}{ccc} t_0 & t_1 & t_2 \end{array} \\ \begin{bmatrix} 0 & 0 & 0 \\ 0 & 0 & 1 \\ 0 & 1 & 0 \\ 0 & 1 & 1 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \Rightarrow \boldsymbol{R} = \begin{array}{c} \begin{array}{ccccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 & \boldsymbol{s}_8 & \boldsymbol{s}_9 \end{array} \\ \begin{bmatrix} t_0 & t_0 & t_0 & t_0 & t_0 & t_1 & t_1 & t_2 & t_2 \\ t_0 & t_0 & t_2 & t_2 & t_2 & t_1 & t_2 & t_2 & t_2 \\ t_0 & t_1 & t_0 & t_1 & t_1 & t_1 & t_1 & t_1 & t_2 \\ t_0 & t_1 & t_2 & t_1 & t_2 & t_1 & t_1 & t_2 & t_2 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \tag{46}$$

Response matrix (46) does not satisfy either UM or OM. UM does not hold because the 2×2 submatrix generated by rows (z_2, z_3) and columns $(\boldsymbol{s}_2, \boldsymbol{s}_3)$ displays matrix $\left(\begin{smallmatrix} t_0 & t_2 \\ t_1 & t_0 \end{smallmatrix}\right)$, which violates item (iii) of Theorem 1. Columns $(\boldsymbol{s}_2, \boldsymbol{s}_3)$ also preclude OM. Column $\boldsymbol{s}_3$ displays an alternate pattern of choices t_0 and t_2 that is incompatible with OM. If we reorder the IV-values to transform the pattern $[t_0, t_2, t_0, t_2]'$ into $[t_0, t_0, t_2, t_2]'$ or $[t_2, t_2, t_0, t_0]'$, we inevitably generate an alternate pattern of choices t_0 and t_1 in column $\boldsymbol{s}_2$. Consequently, OM does not hold as no sequence of IV-values avoids the emergence of an alternating pattern of choices in both columns.

The response matrix $\boldsymbol{R}$ in (46) satisfies MM (26) as no 2×2 submatrix in (46) of the form $\left(\begin{smallmatrix} t & t' \\ t' & t \end{smallmatrix}\right)$. Appendix C.3 corroborates this fact by evaluating the verification matrix $\Psi_{\boldsymbol{M}}$ in item (iii) of Theorem 3.

Despite the fact that neither UM nor OM holds for the overall response matrix, we can still explore the features of this choice model in a variety of ways. In particular, the response matrix still enable us to evaluate causal parameters using non-standard 2SLS type estimands.

Consider the IV-values z_3 and z_4. Note that the shift from z_3 to z_4 induces a change in the treatment choice only towards t_2, that is, $T_i(z_3) \neq T_i(z_4) \Rightarrow T_i(z_4) = t_2$. In particular, we also have that $\mathbf{1}[T_i(z_3) = t_2] \leq \mathbf{1}[T_i(z_4) = t_2]$. We can use this fact to evaluate the causal effect of choosing treatment t_2 versus not choosing t_2 for response-types $\boldsymbol{s}_3, \boldsymbol{s}_5, \boldsymbol{s}_8$, that is:

$$\begin{aligned} & E(Y(t_2) - Y(\bar{t_2})|\boldsymbol{S} \in \{\boldsymbol{s}_3, \boldsymbol{s}_5, \boldsymbol{s}_8\}), \text{ where} \\ & E(Y(\bar{t_2})|\boldsymbol{S} \in \{\boldsymbol{s}_3, \boldsymbol{s}_5, \boldsymbol{s}_8\}) = \frac{E(Y(t_0)|\boldsymbol{S} \in \{\boldsymbol{s}_3\})P(\boldsymbol{S}|\boldsymbol{S} \in= \boldsymbol{s}_3\}) + E(Y(t_1)|\boldsymbol{S} \in \{\boldsymbol{s}_5, \boldsymbol{s}_8\})}{P(\boldsymbol{S} \in \{\boldsymbol{s}_3, \boldsymbol{s}_5, \boldsymbol{s}_8\})}. \end{aligned} \tag{47}$$

According to the equation (7), the causal effect (47) is identified by:

$$\frac{E(Y|Z = z_4) - E(Y|Z = z_3)}{P(T = t_2|Z = z_4) - P(T = t_2|Z = z_3)} = E(Y(t_2) - Y(\bar{t_2})|\boldsymbol{S} \in \{\boldsymbol{s}_3, \boldsymbol{s}_5, \boldsymbol{s}_8\}). \tag{48}$$

The fraction in (48) can be estimated by a 2SLS that employs the sub-sample of individuals assigned to z_3 or z_4, $\{i \in \mathcal{I}; Z_i \in \{z_3, z_4\}\}$. The 2SLS regression uses the choice indicator $D_{t_2} = \mathbf{1}[T = t_2]$ as a binary endogenous treatment and the IV indicator $\mathbf{1}[Z = z_3]$ or $\mathbf{1}[Z = z_4]$ as a binary instrumental variable.

In the same token, the comparison between IV-values z_2 and z_1 can be used to evaluate the causal effect choosing t_2 versus not choosing t_2 for $\boldsymbol{s}_3, \boldsymbol{s}_4, \boldsymbol{s}_5, \boldsymbol{s}_5$. The comparison between z_1 and z_4 renders the causal effect choosing t_0 versus not choosing t_0 for $\boldsymbol{s}_2, \boldsymbol{s}_3, \boldsymbol{s}_4, \boldsymbol{s}_5$. Finally, the comparison between z_3 and z_1 identifies the effect choosing t_1 versus not choosing t_1 for $\boldsymbol{s}_2, \boldsymbol{s}_4, \boldsymbol{s}_5, \boldsymbol{s}_8$.

Moreover, suppressing the IV-value z_4 from (46) generates a response matrix that satisfies the OM criteria. Equation (49) displays the response matrix generated by suppressing z_4 and assigning the values $(1, 2, 3)$ to the treatment statuses (t_1, t_0, t_2) respectively. OM holds as treatment values weakly increase along the reordered IV-values. The causal interpretation of the 2SLS estimate of this model is described in Angrist and Imbens (1995). Suppressing the IV-value z_1, instead of z_4, also generates a response matrix that satisfies the OM criteria.

$$\boldsymbol{R} = \begin{array}{c} \begin{array}{ccccccccc} \boldsymbol{s}_6 & \boldsymbol{s}_1 & \boldsymbol{s}_0 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_7 & \boldsymbol{s}_8 \end{array} \\ \begin{bmatrix} 1 & 2 & 3 & 1 & 2 & 1 & 1 & 1 & 1 \\ 1 & 2 & 3 & 2 & 2 & 2 & 2 & 1 & 3 \\ 1 & 2 & 3 & 2 & 3 & 3 & 3 & 3 & 3 \end{bmatrix} \end{array} \begin{array}{c} \\ z_3 \\ z_2 \\ z_1 \end{array} \tag{49}$$

Alternatively, suppressing the IV-value z_2 (or z_3) from the response matrix (46) generates a response matrix that satisfies the UM criteria. All results in Heckman and Pinto (2018) apply.

8.3.2 Incentives that Justify the Extensive Margin Compliers Only

We build upon the double randomization example to exemplify how MM rationale can be used to justify monotonicity criteria that are more restrictive than UM and OM. Consider a group of students of a technical college that decide among three possible majors: computer science (t_1), electrical engineering (t_2), or mechanical engineering (t_3).

College administration perform a double randomization of two types of tuition vouchers. The first voucher offers a tuition discount for computer science (t_1) while the other for the engineering courses (t_2 or t_3). Students can be divided into four groups according to the voucher assignment:

1. Group z_1 receives no voucher;
2. Group z_2 receives the voucher for computer science (t_1) only;
3. Group z_3 receives the voucher that incentivizes electrical (t_2) or mechanical (t_3) engineering.
4. Group z_4 receives both vouchers which offers incentives to all three choices.

Equation (50) presents the incentive matrix associated with this experimental design and its corresponding response matrix. See Appendix C.4 for derivation details.

$$\boldsymbol{L} = \begin{array}{c} \begin{array}{ccc} t_1 & t_2 & t_3 \end{array} \\ \begin{bmatrix} 0 & 0 & 0 \\ 1 & 0 & 0 \\ 0 & 1 & 1 \\ 1 & 1 & 1 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \Rightarrow \boldsymbol{R} = \begin{array}{c} \begin{array}{ccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 \end{array} \\ \begin{bmatrix} t_1 & t_1 & t_1 & t_2 & t_2 & t_3 & t_3 \\ t_1 & t_1 & t_1 & t_1 & t_2 & t_1 & t_3 \\ t_1 & t_2 & t_3 & t_2 & t_2 & t_3 & t_3 \\ t_1 & t_1 & t_1 & t_2 & t_2 & t_3 & t_3 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \tag{50}$$

Response matrix (50) is an example where both OM and UM are satisfied. We can check that OM holds by assigning values $(1, 2, 3)$ to (t_1, t_2, t_3) and reordering the IV-values from z_1, z_2, z_3, z_4 to z_2, z_1, z_4, z_3. The resulting response matrix is presented in (51) which shows that treatment values weakly increase as Z ranges along its values. It is easy to check that each of the binary matrices $\boldsymbol{B}_t = \mathbf{1}[\boldsymbol{R} = t]; t \in \{1, 2, 3\}$ that indicate the treatment choices of response matrix (51) is triangular (i.e. lonesum). This implies that UM holds (item *iv* of Theorem 1).

$$\text{Reordered} \quad \boldsymbol{R} = \begin{array}{c} \begin{array}{ccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 \end{array} \\ \begin{bmatrix} 1 & 1 & 1 & 1 & 2 & 1 & 3 \\ 1 & 1 & 1 & 2 & 2 & 3 & 3 \\ 1 & 1 & 1 & 2 & 2 & 3 & 3 \\ 1 & 2 & 3 & 2 & 2 & 3 & 3 \end{bmatrix} \end{array} \begin{array}{c} \\ z_2 \\ z_1 \\ z_4 \\ z_3 \end{array} \tag{51}$$

Response matrix (50) has a special property beyond UM and OM: each of its compliers takes only two treatment values, one of them being t_1. Specifically, the matrix has four response-types that display a variation of treatment choice, these are the compliers $(\boldsymbol{s}_2, \boldsymbol{s}_3, \boldsymbol{s}_4, \boldsymbol{s}_6)$. The choice values of response-types $\boldsymbol{s}_2, \boldsymbol{s}_4$ are t_1 or t_2 and the choice values of $\boldsymbol{s}_3, \boldsymbol{s}_6$ are t_1 or t_3 This special property is called Extensive Margin Compliers Only (EMCO) which is formalized in (52).[24]

EMCO: There exists a treatment choice $t_1 \in \mathcal{T}$ such that for any $z, z' \in \text{supp}(Z)$ we have that

$$T_i(z) \neq T_i(z') \Rightarrow T_i(z) = t_1 \text{ or } T_i(z') = t_1 \text{ for all } i \in \mathcal{I} \tag{52}$$

EMCO (52) simplifies the multiple-choice decision of compliers into a binary decision that debates between choosing t_1 or not. In our example, compliers $\boldsymbol{s}_2, \boldsymbol{s}_4$ debate between choosing computer science t_1 or electrical engineering t_2 while compliers $\boldsymbol{s}_3, \boldsymbol{s}_6$ debate between computer science t_1 or mechanical engineering t_3. None of the compliers debate between electrical or mechanical engendering. Instead, they decide between choosing computer science or not.

EMCO 52 enable us to recode the multiple choice $T_i \in \{t_1, t_2, t_3\}$ into a binary choice $D_i = \mathbf{1}[T_i = t_1]$ that indicates if the agent i chooses t_1. The 2SLS regression that uses the binary indicator as the endogenous treatment evaluates a weighted average of LATE-type effects between choosing t_1 and not across compliers.

In particular, the comparison between two IV-values identifies the causal effect for of choosing t_1 versus not choosing t_1 for a sub-set of compliers. For instance, consider the IV-values z_1

[24] See Rose and Shem-Tov (2021); Angrist and Imbens (1995).

and z_2. We can use equation (7) to obtain the following identification result:

$$\frac{E(Y|Z=z_2)-E(Y|Z=z_1)}{P(T=t_2|Z=z_2)-P(T=t_2|Z=z_1)} = \tag{53}$$

$$\frac{E(Y(t_1)-Y(t_2)|\boldsymbol{S}=\boldsymbol{s}_4)P(\boldsymbol{S}=\boldsymbol{s}_4)+E(Y(t_1)-Y(t_3)|\boldsymbol{S}=\boldsymbol{s}_6)P(\boldsymbol{S}=\boldsymbol{s}_6)}{P(\boldsymbol{S}=\boldsymbol{s}_4)+P(\boldsymbol{S}=\boldsymbol{s}_6)}. \tag{54}$$

Equations (53)–(54) show that the comparison between IV-values z_1 and z_2 identifies the causal effect of choosing t_1 versus not choosing t_1 conditional on response-types $\boldsymbol{s}_4, \boldsymbol{s}_6$. The equations are similar to the LATE identification equation of Imbens and Angrist (1994). They imply that we can evaluate the causal effect via the 2SLS regression that uses the sub-sample of agents assigned to z_1 and z_2.

Appendix C.5 provide an additional example of non-standard monotonicity criteria. The Appendix examines the widely popular research design based on Orthogonal Arrays (Stinson, 2004; Rao, 1947, 1949).

9 Conclusion

Analysis of ordered and unordered IV choice models has largely been conducted in parallel, with little overlap between the two strands of the literature. Ordered choice models are commonly analyzed using ordered monotonicity (OM), introduced by Angrist and Imbens (1995), while unordered choice models are commonly analyzed using the unordered monotonicity (UM) of Heckman and Pinto (2018).

This paper bridges the gap between analysis of ordered and unordered IV choice models. We note symmetric features of ordered and unordered monotonicity and use them to derive symmetric characterizations of the two. The symmetric characterizations offer deep insights into the relationship between the two monotonicity criterion. Moreover they provide computationally tractable ways to verify the two monotonicity criterion, which may be useful to researchers who wish to utilize both sets of identification results.

The symmetric characterizations illuminate a shared monotonicity property, which we term the minimal monotonicity (MM) condition. We characterize this novel criterion and show it is the minimal requirement needed to identify interpretable causal parameters using 2SLS type estimands. Moreover, minimal monotonicity can be associated with a notion of rationality that enables the investigation of a range of economic choice models that do not comply with ordered nor unordered monotonicity.

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A Proofs of Results in Sections 4-6

A.1 Proofs of Results in Section 5

A.1.1 Proof of Theorem 1

We prove Theorem 1 via a series of implications:

(i) $\implies$ *(ii)*. If there is a response type $\boldsymbol{s}$ and a treatment t for which *(ii)* is not true, then the sequence

$$\left(\mathbf{1}[\boldsymbol{s}[z_1^{(t)}] = t], \ldots, \mathbf{1}[\boldsymbol{s}[z_{N_Z}^{(t)}] = t]\right)$$

is not increasing.

(ii) $\implies$ *(iii)*. If there is a 2×2 matrix of $\boldsymbol{R}$ of the form

$$\begin{array}{cc} \boldsymbol{s} & \boldsymbol{s}' \end{array}$$
$$\begin{pmatrix} t & t' \\ t'' & t \end{pmatrix} \begin{array}{c} z \\ z' \end{array}$$

then we have $\mathbf{1}[\boldsymbol{s}[z] = t] > \mathbf{1}[\boldsymbol{s}[z'] = t]$ while $\mathbf{1}[\boldsymbol{s}'[z] = t] < \mathbf{1}[\boldsymbol{s}'[z'] = t]$, a violation of *(ii)*. A symmetric argument holds for the other restricted submatrix of $\boldsymbol{R}$.

(iii) $\implies$ *(iv)*. First notice that *(iv)* is equivalent to the matrix $\boldsymbol{U}$ being lonesum by part three of Lemma 1. Further notice that the matrix $\boldsymbol{U}$ is lonesum if and only if each $\boldsymbol{B}_t$ is lonesum.

Because there are no restricted submatrices of $\boldsymbol{R}$ of the form in *(iii)* there are no submatrices of any $\boldsymbol{B}_t$ of the form either

$$\begin{pmatrix} 1 & 0 \\ 0 & 1 \end{pmatrix} \text{ or } \begin{pmatrix} 0 & 1 \\ 1 & 0 \end{pmatrix}.$$

By part two of Lemma 1, this is equivalent to each $\boldsymbol{B}_t$ being lonesum.

(iv) $\implies$ *(v)*. Item *(iv)* is equivalent to each $\boldsymbol{B}_t$ being lonesum. We seek to use the fourth item of Lemma 1. With this in mind, define the functions

$$\zeta(z,t) \equiv \text{row sum of the } z^{\text{th}} \text{ row of the matrix } \boldsymbol{B}_t$$
$$\varphi(\boldsymbol{s},t) \equiv \# \text{ of columns of } \boldsymbol{B}_t \text{ with a larger column sum than that of its } \boldsymbol{s}^{\text{th}} \text{ column.}$$

Because $\boldsymbol{S}$ is implicitly a function of $\boldsymbol{V}$, we can also write $\varphi(\cdot,t)$ as a function of $\boldsymbol{V}$. By the definition of $\boldsymbol{B}_t = \mathbf{1}[\boldsymbol{R}=t]$ and the fourth item of Lemma 1, we can then write

$$\mathbf{1}[T=t] = \mathbf{1}[\zeta(Z,t) \geq \varphi(\boldsymbol{V},t)].$$

By the first item of Lemma 1, there is a reordering of the rows and columns of $\boldsymbol{B}_t$ such that $\boldsymbol{B}_t$ is lower triangular. Let $z_1^{(t)}$ denote the instrument associated with the "top" row of this matrix, $z_2^{(t)}$ denote the second row of this matrix, and so on till $z_{N_Z}^{(t)}$.

Then, the function ζ satisfies $\zeta(z_{k+1}^{(t)},t) > \zeta(z_k^{(t)},t)$ for $k=1,...,N_Z-1$, by definition of the sequence $(z_1^{(t)},\dots,z_{N_Z}^{(t)})$; weakly more response types must be taking up treatment t for each successive value of this sequence.

(v) $\implies$ *(i)*. Since $\zeta(z_{k+1}^{(t)},t) > \zeta(z_k^{(t)},t)$ for $k=1,...,N_Z-1$, if *(v)* holds we must have that

$$(\mathbf{1}[T_i(z_1^{(t)})=t],\dots,\mathbf{1}[T_i(z_{N_Z}^{(t)})=t])$$

is a weakly increasing sequence in $\{0,1\}$ for all $i \in \mathcal{I}$.

A.1.2 Proof of Theorem 2

We prove Theorem 2 via a series of implications:

(i) $\implies$ *(ii)*. Take any strict ordering on $\mathcal{T}$. Suppose there is a violation of *(ii)* for some

$i \in \mathcal{I}$. Then for that particular $i \in \mathcal{I}$ the sequence

$$(T_i(z_1), \dots, T_i(z_{N_Z}))$$

is not increasing with respect to the ordering on $\mathcal{T}$. If there is no such ordering satisfying *(ii)*, then *(i)* cannot be satisfied.

(ii) $\implies$ *(iii)*. Suppose there is a 2×2 submatrix of $\boldsymbol{R}$ of the form:

$$\begin{array}{cc} \boldsymbol{s} & \boldsymbol{s}' \end{array}$$
$$\begin{pmatrix} t & t' \\ t'' & t''' \end{pmatrix} \begin{array}{c} z \\ z' \end{array}$$

for some $t'' > t$ and $t''' < t'$. This means that $\boldsymbol{s}[z'] > \boldsymbol{s}[z]$ while $\boldsymbol{s}'[z] > \boldsymbol{s}'[z']$. These two statememnts cannot both be true under *(ii)*. A symmetric argument applies for the other 2×2 restricted submatrix.

(iii) $\implies$ *(iv)*. Notice that by part 3 of Lemma 1 that *(iv)* is equivalent to $\boldsymbol{O}$ being lonesum. Suppose that $\boldsymbol{O} = [\boldsymbol{B}^*_{t_1}, \dots, \boldsymbol{B}^*_{t_{N_T}}]$ is not lonesum. That is, by the lonesum characterization (20) there is a 2×2 submatrix of $\boldsymbol{O}$ of the form

$$\begin{array}{cc} \boldsymbol{s} & \tilde{\boldsymbol{s}} \end{array} \qquad\qquad \begin{array}{cc} \boldsymbol{s} & \tilde{\boldsymbol{s}} \end{array}$$
$$\begin{pmatrix} 1 & 0 \\ 0 & 1 \end{pmatrix} \begin{array}{c} z \\ z' \end{array} \quad \text{or} \quad \begin{pmatrix} 0 & 1 \\ 1 & 0 \end{pmatrix} \begin{array}{c} z \\ z' \end{array}.$$

WLOG suppose there is a 2×2 submatrix of $\boldsymbol{O}$ of the first form. This indicates that for some $t \in \mathcal{T}$, the instrumental switch from z to z' induces agents of response type $\boldsymbol{s}$ to switch from a treatment weakly below t to a treatment strictly greater than t. That is $\boldsymbol{s}[z] < \boldsymbol{s}[z']$. Conversely, for some treatment $t' \in \mathcal{T}$ the instrumental switch from z to z' induces agents of response $\tilde{\boldsymbol{s}}$ to switch from a treatment strictly greater than t' to a treatment weakly lower than t'. That is $\tilde{\boldsymbol{s}}[z] < \tilde{\boldsymbol{s}}[z']$.

These two statements are incompatible with each other, so we cannot have that $\boldsymbol{s} = \tilde{\boldsymbol{s}}$. Leting $t = \boldsymbol{s}[z], t' = \tilde{\boldsymbol{s}}[z], t'' = \boldsymbol{s}[z']$, and $t''' = \tilde{\boldsymbol{s}}[z']$, this implies a 2×2 submatrix of $\boldsymbol{R}$ of the form

$$\begin{array}{cc} \boldsymbol{s} & \tilde{\boldsymbol{s}} \\ \end{array}$$
$$\begin{pmatrix} t & t' \\ t'' & t''' \end{pmatrix} \begin{array}{c} z \\ z' \end{array}$$

with $t < t''$ and $t' > t'''$. This is a violation of *(iii)*. Similarly, considering 2×2 submatrices of $\boldsymbol{O}$ of the second form, we can find a violation of the other pattern restricted by *(iii)*.

(iv) $\implies$ *(v)*. Item *(iv)* is equivalent to $\boldsymbol{O}$ being lonesum. This in turn implies that $\boldsymbol{B}_t^* = \mathbf{1}[\boldsymbol{R} \geq t]$ is lonesum for each $t \in \mathcal{T}$. With this in mind, define the functions

$$\zeta(z,t) \equiv \text{row sum of the } z^{\text{th}} \text{ row of the matrix } \boldsymbol{B}_t^*$$
$$\varphi(\boldsymbol{s},t) \equiv \# \text{ of columns of } \boldsymbol{B}_t^* \text{ with a larger column sum than that of its } \boldsymbol{s}^{\text{th}} \text{ column.}$$

By the first item of Lemma 1, there is a reordering of the rows and columns of $\boldsymbol{O}$ such that $\boldsymbol{O}$ is lower triangular. Let $z_1^{(t)}$ denote the instrument associated with the "top" row of this matrix, $z_2^{(t)}$ denote the second row of this matrix, and so on till $z_{N_Z}^{(t)}$.

Because $\boldsymbol{S}$ is implicity a function of $\boldsymbol{V}$, we can also write $\varphi(\cdot,t)$ as a function of $\boldsymbol{V}$. By the definition of $\boldsymbol{B}_t^* = \mathbf{1}[\boldsymbol{R} \geq t]$ and the fourth item of Lemma 1, we can then write

$$\mathbf{1}[T \geq t] = \mathbf{1}[\zeta(Z,t) \geq \varphi(\boldsymbol{V},t)]$$

for each t. Moreover, by definition of the sequence $(z_1, \ldots, z_{N_Z})$ we know that, for each treatment $t \in \mathcal{T}$, weakly more response types take up treatments larger than t as the instrument cycles through the sequence $(z_1, \ldots, z_{N_Z})$. By definition of the $\zeta(\cdot,\cdot)$ function then, $\zeta(z_{k+1}, t) > \zeta(z_k, t)$ for $k = 1, \ldots, N_Z - 1$ and all t.

(v) $\implies$ *(i)*. Since $\zeta(z_{k+1}, t) > \zeta(z_k, t)$ for $k = 1, \ldots, N_Z - 1$ and all t, if holds *(v)* we must have that, for all t

$$(\mathbf{1}[T_i(z_1) \geq t], \ldots, \mathbf{1}[T_i(z_{N_Z}) \geq t])$$

is a weakly increasing sequence in $\{0, 1\}$ for all $i \in \mathcal{I}$. This implies that

$$(T_i(z_1), \ldots, T_i(z_{N_Z}))$$

must be a weakly increasing sequence with respect to the ordering on $\mathcal{T}$ for all $i \in \mathcal{I}$.

A.2 Proofs of Results in Section 6

A.2.1 Proof of Theorem 3

We show a system of implications.

(i) $\iff$ *(ii)*. This is provided by Lemma 2.

(ii) $\iff$ *(iv)*. This follows from the discussion in Appendix B, namely the decomposition of $\beta_{z,z'}$ in equation (63), and the definition of an interpretable causal parameter in (28). The decomposition of $\beta_{z,z'}$ gives the forward direction. The definition of an interpretable causal parameter gives the backwards direction: if there is a negative weight there must be a pair of treatments t, t' such that some agents that are switching from t to t' as the instrument ranges from z to z' whereas that same instrumental switch moves other agents from t' to t.

(iii) $\implies$ *(ii)*. We consider the contrapositive. Suppose there is no binary matrix $\boldsymbol{B}$ element-wise less than or equal to $\sum_{t'' \neq t, t'} \boldsymbol{B}_{t''}$ such that $\boldsymbol{B}_t + \boldsymbol{B}$ is lonesum. This means

that $\boldsymbol{B}_t$ is lonesum, so that by Theorem 1 there is a 2×2 submatrix $\boldsymbol{R}$ of either the form

$$\begin{pmatrix} t & t''' \\ t'' & t \end{pmatrix} \quad \text{or} \quad \begin{pmatrix} t'' & t \\ t & t''' \end{pmatrix},$$

for some $t'', t''' \neq t$. If either $t'' \neq t'$ or $t''' \neq t'$, then we can find a binary matrix that is element wise less than $\sum_{t'' \neq t, t'} \boldsymbol{B}_{t'''}$ to "fill in the gap" and get rid of the restricted pattern. In particular we can take $\tilde{\boldsymbol{B}}$ to be the matrix that is equal to one at the position of either t'' or t''' and zero everywhere else. If there is no such matrix that eliminates the restricted pattern then both $t'' = t'$ and $t''' = t'$. So we have the restricted pattern (27) in $\boldsymbol{R}$.

(ii) $\iff$ *(iii)*. The ij^{th} element of $\boldsymbol{B}_t^{\intercal} \boldsymbol{B}_{t'}$ is given

$$\sum_{z=z_1}^{N_Z} \mathbf{1}[\boldsymbol{s}_i[z] = t] \mathbf{1}[\boldsymbol{s}_j[z] = t'],$$

this is nonzero if and only if we have $\boldsymbol{s}_i[z] = t$ and $\boldsymbol{s}_j[z] = t'$ for some instrument value z. Similarly, the ij^{th} element of $(\boldsymbol{B}_t^{\intercal} \boldsymbol{B}_{t'})^{\intercal} = \boldsymbol{B}_{t'}^{\intercal} \boldsymbol{B}_t$ is given

$$\sum_{z=z_1}^{N_Z} \mathbf{1}[\boldsymbol{s}_i[z] = t'] \mathbf{1}[\boldsymbol{s}_j[z] = t].$$

This is non-zero if and only if we have $\boldsymbol{s}_i[z'] = t'$ and $\boldsymbol{s}_j[z'] = t$ for some insrument value z'.

Then, the ij^{th} element of the Hadamard product $(\boldsymbol{B}_t^{\intercal} \boldsymbol{B}_{t'}) \odot (\boldsymbol{B}_t^{\intercal} \boldsymbol{B}_{t'})^{\intercal}$ is non-zero if and only if the ij^{th} elements of both $(\boldsymbol{B}_t^{\intercal} \boldsymbol{B}_{t'})$ and $(\boldsymbol{B}_t^{\intercal} \boldsymbol{B}_{t'})^{\intercal}$ are non-zero. By the characterizations above and because each response type is a well defined function, this is equivalent to $\boldsymbol{s}_i[z] = t, \boldsymbol{s}_i[z'] = t'$ but $\boldsymbol{s}_j[z] = t', \boldsymbol{s}_j[z'] = t$ for some $z' \neq z$. This is equivalent to the restricted pattern (27) existing between $\boldsymbol{s}_i$ and $\boldsymbol{s}_j$ for instrument values z, z' and the specific treatment values t and t'.

All elements of $(\boldsymbol{B}_t^{\intercal} \boldsymbol{B}_{t'}) \odot (\boldsymbol{B}_t^{\intercal} \boldsymbol{B}_{t'})^{\intercal}$ being equal to zero is then equivalent to their being no restricted patterns (27) between the specific treatment values t and t' in the response matrix $\boldsymbol{R}$.

Because each $(\boldsymbol{B}_t^\intercal \boldsymbol{B}_{t'}) \odot (\boldsymbol{B}_t^\intercal \boldsymbol{B}_{t'})^\intercal$ has weakly positive entries, checking whether

$$\iota^\intercal \left(\sum_{(t,t') \in \mathcal{C}_2(\mathcal{T})} (\boldsymbol{B}_t^\intercal \boldsymbol{B}_{t'}) \odot (\boldsymbol{B}_t^\intercal \boldsymbol{B}_{t'})^\intercal \right) \iota = 0$$

is equivalent to checking whether each $(\boldsymbol{B}_t^\intercal \boldsymbol{B}_{t'}) \odot (\boldsymbol{B}_t^\intercal \boldsymbol{B}_{t'})^\intercal$ is equal to the zero matrix. By the discussion above, this is equivalent to checking whether there are no matrices of the form (27) for any $t, t' \in \mathcal{T}$.

A.2.2 Proof of Theorem 4

Let $\Psi_{\boldsymbol{U}}(t) = \big((\tilde{\mathbb{1}} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\big) \odot \big((\mathbb{1} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\big)^\intercal$, where $\tilde{\mathbb{1}}$ is a $N_Z \times N_S$ matrix of element ones. Using this notation, we can rewrite the UM verification in Item (*iv*) of Theorem 1 as the following sum:

$$\begin{aligned}
\|\Psi_{\boldsymbol{U}}\| &= \|\big((\mathbb{1} - \boldsymbol{U})^\intercal \boldsymbol{U}\big) \odot \big((\mathbb{1} - \boldsymbol{U})^\intercal \boldsymbol{U}\big)^\intercal\| \\
&= \|\sum_{t \in \mathcal{T}} \big((\tilde{\mathbb{1}} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\big) \odot \big((\tilde{\mathbb{1}} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\big)^\intercal\| \\
&= \sum_{t \in \mathcal{T}} \|\big((\tilde{\mathbb{1}} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\big) \odot \big((\tilde{\mathbb{1}} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\big)^\intercal\| \\
&= \sum_{t \in \mathcal{T}} \|\Psi_{\boldsymbol{U}}(t)\|
\end{aligned}$$

The first equality is from the definition of the verification in Theorem 1. The second equality arises from the construction of matrix $\boldsymbol{U}$. The third equality is due to the fact that all elements of $\Psi_{\boldsymbol{U}}(t)$ are either zero or a natural number.

We can use the fact that $\sum_{t \in \mathcal{T}} \boldsymbol{B}_t = \tilde{\mathbb{1}}$ to express matrix $\Psi_{\boldsymbol{U}}(t)$ as:

$$\Psi_{\boldsymbol{U}}(t) = \Big((\tilde{\mathbb{1}} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\Big) \odot \Big((\tilde{\mathbb{1}} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\Big)^\intercal$$

$$
\begin{aligned}
&= \left(\left(\left(\sum_{t' \in \mathcal{T}} \boldsymbol{B}_{t'} \right) - \boldsymbol{B}_t \right)^\intercal \boldsymbol{B}_t \right) \odot \left(\left(\left(\sum_{t' \in \mathcal{T}} \boldsymbol{B}_{t'} \right) - \boldsymbol{B}_t \right)^\intercal \boldsymbol{B}_t \right)^\intercal \\
&= \left(\left(\sum_{t' \in \mathcal{T} \setminus \{t\}} \boldsymbol{B}_{t'} \right)^\intercal \boldsymbol{B}_t \right) \odot \left(\left(\sum_{t' \in \mathcal{T} \setminus \{t\}} \boldsymbol{B}_{t'} \right)^\intercal \boldsymbol{B}_t \right)^\intercal \\
&= \left(\sum_{t' \in \mathcal{T} \setminus \{t\}} \boldsymbol{B}_{t'}^\intercal \boldsymbol{B}_t \right) \odot \left(\sum_{t' \in \mathcal{T} \setminus \{t\}} \boldsymbol{B}_{t'}^\intercal \boldsymbol{B}_t \right)^\intercal \\
&= \left(\sum_{t' \in \mathcal{T} \setminus \{t\}} \boldsymbol{B}_{t'}^\intercal \boldsymbol{B}_t \right) \odot \left(\sum_{t' \in \mathcal{T} \setminus \{t\}} \boldsymbol{B}_{t}^\intercal \boldsymbol{B}_{t'} \right) \\
&= \sum_{t' \in \mathcal{T} \setminus \{t\}} \left(\boldsymbol{B}_{t'}^\intercal \boldsymbol{B}_t \right) \odot \left(\boldsymbol{B}_{t'}^\intercal \boldsymbol{B}_t \right)^\intercal + 2 \sum_{t', t'' \in \mathcal{T} \setminus \{t\}} \left(\boldsymbol{B}_{t'}^\intercal \boldsymbol{B}_t \right) \odot \left(\boldsymbol{B}_{t}^\intercal \boldsymbol{B}_{t''} \right)^\intercal \\
&= \sum_{t' \in \mathcal{T} \setminus \{t\}} \Psi(t', t, t, t') + 2 \sum_{t', t'' \in \mathcal{T} \setminus \{t\}} \Psi(t', t, t, t'')
\end{aligned}
$$

The derivation above use simple rules of matrix algebra and the formula for the product of sums. We use the fact that $\Psi(t', t, t, t'')^\intercal = \Psi(t, t', t'', t)$ and express the transpose of $\Psi_{\boldsymbol{U}}(t)$ as:

$$
\Psi_{\boldsymbol{U}}(t)^\intercal = \sum_{t' \in \mathcal{T} \setminus \{t\}} \Psi(t, t', t', t) + 2 \sum_{(t', t'') \in \mathcal{C}_2(\mathcal{T} \setminus \{t\})} \Psi(t, t', t'', t) \tag{55}
$$

Recall that the elements of matrix $\Psi(t, t', t'', t''')$ are either zero or natural numbers. Thus, equation (55) implies that $\|\Psi_{\boldsymbol{U}}(t)\| = 0$ (or equivalently $\|\Psi_{\boldsymbol{U}}(t)^\intercal\| = 0$) if and only if:

$$
\|\Psi(t, t', t', t)\| = 0 \text{ for all } t' \in \mathcal{T} \setminus \{t\} \tag{56}
$$

$$
\text{and } \|\Psi(t, t', t'', t)\| = 0 \text{ for all combinations of } t', t'' \in \mathcal{T} \setminus \{t\}. \tag{57}
$$

Now $\|\Psi_{\boldsymbol{U}}\| = 0$ only and only if $\|\Psi_{\boldsymbol{U}}(t)\| = 0$ for all $t \in \mathcal{T}$, which completes the proof.

A.3 Proof of Theorem 5

A.3.1 Lemmas

Proof of Lemma 2. Suppose there is a violation of MM (26). This is equivalent to there being pair of response types $\boldsymbol{s}, \boldsymbol{s}'$, a pair of treatments z, z', and a pair of treatments t, t' such that

$$\begin{aligned} &\mathbf{1}[\boldsymbol{s}[z] = t]\mathbf{1}[\boldsymbol{s}'[z'] = t'] > \mathbf{1}[\boldsymbol{s}[z] = t']\mathbf{1}[\boldsymbol{s}'[z'] = t] \\ \text{and} \quad &\mathbf{1}[\boldsymbol{s}'[z] = t]\mathbf{1}[\boldsymbol{s}[z'] = t'] < \mathbf{1}[\boldsymbol{s}'[z] = t']\mathbf{1}[\boldsymbol{s}[z'] = t]. \end{aligned}$$

This is in turn equivalent to $\boldsymbol{s}[z] = t$, $\boldsymbol{s}[z'] = t'$ and $\boldsymbol{s}'[z] = t', \boldsymbol{s}'[z'] = t$, which is equivalent (up to a relabeling of $\boldsymbol{s}$ and $\boldsymbol{s}'$) to the restricted pattern (27) appearing in the response matrix $\boldsymbol{R}$.

Proof of Lemma 3. Follows from Theorems 4 and 5. That MM holds when OM and UM fail can be seen via examples in Section 8.

A.4 Proof of Results in Section 7

A.4.1 Proof of Theorem 6

Consider any pair of instrument values $z, z' \in \mathcal{Z}$ and any pair of treatments $t, t' \in \mathcal{T}$. Without loss of generality, it is enough show there are no 2×2 submatrices of the form

$$\begin{array}{ccc} \boldsymbol{s} & \boldsymbol{s}' & \\ \left(\begin{matrix} t \\ t' \end{matrix}\right. & \left.\begin{matrix} t' \\ t \end{matrix}\right) & \begin{matrix} z \\ z' \end{matrix} \end{array}.$$

Define $\Delta_t \equiv \boldsymbol{L}[z', t] - \boldsymbol{L}[z, t]$ and $\Delta_{t'} \equiv \boldsymbol{L}[z', t'] - \boldsymbol{L}[z, t']$. There are two scenarios. Either $\Delta_t \leq \Delta_{t'}$ or $\Delta_t \geq \Delta_{t'}$. In each case, we have the following behavioral restrictions from the

Choice Rule (37).

$$\text{If} \quad \Delta_t \leq \Delta_{t'} \quad \text{then} \quad T_i(z) = t' \implies T_i(z') \neq t$$
$$\text{If} \quad \Delta_{t'} \leq \Delta_t \quad \text{then} \quad T_i(z) = t \implies T_i(z') \neq t'$$

The first restriction would eliminate the response type $\boldsymbol{s}'$ from the matrix $\boldsymbol{R}$ while the second restriction would eliminate the response type $\boldsymbol{s}$ from the response matrix $\boldsymbol{R}$. In either case, we cannot have the restricted 2×2 submatrix displayed at the top of the proof.

A.4.2 Proof of Theorem 7

B 2SLS Analysis

B.1 Interpretation of 2SLS under Ordered and Unordered Monotonicity

Under ordered monotonicity and a binary instruments, Angrist and Imbens (1995) show that the 2SLS estimand identifies the following:

$$\begin{aligned} \beta_{\text{2SLS}} &= \frac{E[Y \mid Z = z_1] - E[Y \mid Z = z_0]}{E[T \mid Z = z_1] - E[T \mid Z = z_0]} \\ &= \sum_{j=1}^{N_T} \omega_{t_j, t_{j-1}} E[Y(t_j) - Y(t_{j-1}) \mid \boldsymbol{S} \in \mathcal{S}_{t_j, t_{j-1}}] \end{aligned} \tag{58}$$

where $\mathcal{S}_{t_j, t_{j-1}} \equiv \{\boldsymbol{s} \in \mathcal{S}; \boldsymbol{s}[z_1] \geq t_j > \boldsymbol{s}[z_0]\}$, that is the sets of response types for whom a change in instrument receipt from z_0 to z_1 induces a change in treatment from strictly "below" t_j to weakly "above" t_j. The weights $\omega_{t_j, t_{j-1}}$ are positive and given:

$$\omega_{t_j, t_{j-1}} = \frac{\Pr(\boldsymbol{S} \in \mathcal{S}_{t_j, t_{j-1}})}{\sum_{j=1}^{N_T} \Pr(\boldsymbol{S} \in \mathcal{S}_{t_j, t_{j-1}})}. \tag{59}$$

Unordered monotonicity also allows 2SLS type estimands to be expressed in terms of a weighted average of LATE parameters with positive weights.[25] In this setting the 2SLS numerator can be decomposed

$$\begin{aligned}\beta^u_{\text{2SLS}}(z,z') &= E[Y \mid Z=z] - E[Y \mid Z=z'] \\ &= \sum_{\{t,t'\},t\neq t'} \omega^u_{t,t'} E[Y(t)-Y(t') \mid \boldsymbol{S} \in \mathcal{S}_{t,t'}(z,z')]\end{aligned} \tag{60}$$

where $\mathcal{S}_{t,t'}(z,z') \equiv \{\boldsymbol{s} : \boldsymbol{s}[z]=t, \boldsymbol{s}[z']=t'\}$ is the set of response types that switch treatments from t to t' as the instrument varies from z to z'. Under unordered monotonicity, the same instrument switch cannot induce some agents to switch towards choice t while inducing others to switch away from choice t. So, we must have either $\mathcal{S}_{t,t'}(z,z')=\emptyset$ or $\mathcal{S}_{t',t}(z,z')=\emptyset$ (or both). The weights $\omega^u_{t,t'}$ are weakly positive and given $\omega^u_{t,t'} = \Pr(\boldsymbol{S} \in \mathcal{S}_{t,t'})$.

B.2 General Unique Decomposition

Using the identification equality in (7) we can rewrite

$$E[Y \mid Z=z] = \sum_{\boldsymbol{s}\in\text{supp}(\boldsymbol{S})} \sum_{t\in\mathcal{T}} \mathbf{1}[\boldsymbol{s}[z]=t] E[Y(t) \mid \boldsymbol{S}=\boldsymbol{s}] \Pr(\boldsymbol{S}=\boldsymbol{s})$$

$$E[Y \mid Z=z'] = \sum_{\boldsymbol{s}\in\text{supp}(\boldsymbol{S})} \sum_{t\in\mathcal{T}} \mathbf{1}[\boldsymbol{s}[z']=t] E[Y(t) \mid \boldsymbol{S}=\boldsymbol{s}] \Pr(\boldsymbol{S}=\boldsymbol{s})$$

Using these, we can express the quasi-2SLS estimand as the following

$$\beta_{z,z'} \equiv E[Y \mid Z=z] - E[Y \mid Z=z'] \tag{61}$$

[25]In addition, Buchinsky and Pinto (2021) show that any variation in the instrumental variable can be used to identify a meaningful counterfactual outcome mean. For instance, the 2SLS estimate that uses a choice indicator for t and any IV-values $z,z' \in \mathcal{Z}$, such that $P(T=t|Z=z) > (T=t'|Z=z)$, identifies the following parameter:

$$\beta^t_{\text{2SLS}}(z,z') = \frac{E[Y\mathbf{1}[T=t] \mid Z=z] - E[Y\mathbf{1}[T=t] \mid Z=z']}{\Pr(T=t \mid Z=z) - \Pr(T=t \mid Z=z')} = E(Y(t)|\boldsymbol{S} \in \mathcal{S}^t_{z,z'}),$$

where $\mathcal{S}^t_{z,z'} = \{\boldsymbol{s} : \boldsymbol{s}[z]=t, \boldsymbol{s}[z'] \neq t\}$ is the set of response types that switch from treatment choice t to any other treatment choice as the instrument varies from z to z'.

$$= \sum_{\boldsymbol{s} \in \operatorname{supp}(\boldsymbol{S})} \sum_{t \in \mathcal{T}} \big(\mathbf{1}[\boldsymbol{s}[z] = t] - \mathbf{1}[\boldsymbol{s}[z'] = t]\big)\, E[Y(t) \mid \boldsymbol{S} = \boldsymbol{s}] \Pr(\boldsymbol{S} = \boldsymbol{s}) \tag{62}$$

$$= \sum_{\{t,t'\}, t \neq t'} E[Y(t) - Y(t') \mid \boldsymbol{S} \in \mathcal{S}_{t,t'}(z, z')] \Pr(\boldsymbol{S} \in \mathcal{S}_{t,t'}(z, z')), \tag{63}$$

where the last equality is due to the fact that sets $\mathcal{S}_{t,t'}(z, z')$, defined below (60), form a partition of $\operatorname{supp}(\boldsymbol{S})$ as t, t' ranges in $\mathcal{T}$. Equation (63) holds regardless of any monotonicity assumption. That is, no matter what the restriction is on the support of $\boldsymbol{S}$, we will always be able to rewrite the 2SLS numerator as in (63).

In view of Lemma 2, a violation of MM is equivalent to there being a pair of treatments t, t' such that the sets $\mathcal{S}_{t,t'}(z, z')$ and $\mathcal{S}_{t',t}(z, z')$ are *both* nonempty. This induces negative weights in the 2SLS estimand; both $E[Y(t) - Y(t') \mid \mathcal{S}_{t,t'}(z, z')]$ and $E[Y(t') - Y(t) \mid \mathcal{S}_{t',t}(z, z')]$ are represented in the decomposition (63). This in turn limits our ability to use the 2SLS estimand to gain useful insight into the direction of causal effects. The partial minimal monotonicity criterion is then crucial for interpreting $\beta_{z,z'}$ as a type of interpretable causal parameter defined in (28).

C Additional Information Regarding the Examples of Section 8

C.1 Verifying Unordered Monotonicity

We seek to show that the response matrix 40 is a case of UM (11) using the verification matrix of item (iv) of Theorem 1. The matrix is presented below for convenience.

$$\boldsymbol{R} = \begin{array}{c} \begin{array}{ccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 \end{array} \\ \begin{bmatrix} t_1 & t_1 & t_1 & t_1 & t_2 & t_2 & t_3 \\ t_1 & t_1 & t_3 & t_3 & t_2 & t_3 & t_3 \\ t_1 & t_2 & t_2 & t_3 & t_2 & t_2 & t_3 \\ t_1 & t_1 & t_1 & t_1 & t_2 & t_2 & t_3 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array}$$

Let $\boldsymbol{B}_t = \mathbf{1}[\boldsymbol{R} = t]; t \in \{t_1, t_2, t_3\}$ denote the binary matrices corresponding to response matrix (40). Those are displayed below:

$$
\boldsymbol{B}_{t_1} = \begin{array}{c} \begin{array}{ccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 \end{array} \\ \begin{bmatrix} 1 & 1 & 1 & 1 & 0 & 0 & 0 \\ 1 & 1 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 1 & 1 & 1 & 0 & 0 & 0 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array}
$$

$$
\boldsymbol{B}_{t_2} = \begin{array}{c} \begin{array}{ccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 \end{array} \\ \begin{bmatrix} 0 & 0 & 0 & 0 & 1 & 1 & 0 \\ 0 & 0 & 0 & 0 & 1 & 0 & 0 \\ 0 & 1 & 1 & 0 & 1 & 1 & 0 \\ 0 & 0 & 0 & 0 & 1 & 1 & 0 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array}
$$

$$
\boldsymbol{B}_{t_3} = \begin{array}{c} \begin{array}{ccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 \end{array} \\ \begin{bmatrix} 0 & 0 & 0 & 0 & 0 & 0 & 1 \\ 0 & 0 & 1 & 1 & 0 & 1 & 1 \\ 0 & 0 & 0 & 1 & 0 & 0 & 1 \\ 0 & 0 & 0 & 0 & 0 & 0 & 1 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array}
$$

Unordered monotonicity holds if and only if the binary matrices $\boldsymbol{B}_{t_1}, \boldsymbol{B}_{t_2}, \boldsymbol{B}_{t_3}$ are lonesum. For item (iv) of Theorem 1 to hold, it suffices to show that $\|\Psi_{\boldsymbol{U}}(t)\| = 0$ for all $t \in \{t_1, t_2, t_3\}$ where $\Psi_{\boldsymbol{U}}(t)$ is given by $\Psi_{\boldsymbol{U}}(t) \equiv \big((\mathbb{1} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\big) \odot \big((\mathbb{1} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\big)^\intercal$. It is useful to express $\Psi_{\boldsymbol{U}}(t_1)$ as $\Psi_{\boldsymbol{U}}(t) = \tilde{\Psi}_{\boldsymbol{U}}(t) \odot \tilde{\Psi}_{\boldsymbol{U}}(t)^\intercal$ where $\tilde{\Psi}_{\boldsymbol{U}}(t) = \big((\mathbb{1} - \boldsymbol{B}_t)^\intercal \boldsymbol{B}_t\big)$.

The matrices $\tilde{\Psi}_{\boldsymbol{U}}(t_1), \tilde{\Psi}_{\boldsymbol{U}}(t_2), \tilde{\Psi}_{\boldsymbol{U}}(t_3)$ are computed below:

Note that $\|\Psi_{\boldsymbol{U}}(t)\| = 0$ if $\tilde{\Psi}_{\boldsymbol{U}}(t)$ is a triangular matrix with a zero diagonal. Thus it suffices to evaluate matrix $\tilde{\Psi}_{\boldsymbol{U}}(t)$ for $t \in \{t_1, t_2, t_3\}$.

$$
\tilde{\Psi}_{\boldsymbol{U}}(t_1) = \underbrace{\begin{bmatrix} 0 & 0 & 0 & 0 & 1 & 1 & 1 \\ 0 & 0 & 1 & 1 & 1 & 1 & 1 \\ 0 & 1 & 1 & 1 & 1 & 1 & 1 \\ 0 & 0 & 0 & 0 & 1 & 1 & 1 \end{bmatrix}^\intercal}_{(\mathbb{1} - \boldsymbol{B}_{t_1})^\intercal} \underbrace{\begin{bmatrix} 1 & 1 & 1 & 1 & 0 & 0 & 0 \\ 1 & 1 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 1 & 1 & 1 & 0 & 0 & 0 \end{bmatrix}}_{\boldsymbol{B}_{t_1}} = \begin{bmatrix} 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 1 & 0 & 0 & 0 & 0 & 0 & 0 \\ 2 & 1 & 0 & 0 & 0 & 0 & 0 \\ 2 & 1 & 0 & 0 & 0 & 0 & 0 \\ 4 & 3 & 2 & 2 & 0 & 0 & 0 \\ 4 & 3 & 2 & 2 & 0 & 0 & 0 \\ 4 & 3 & 2 & 2 & 0 & 0 & 0 \end{bmatrix}
$$

$$
\tilde{\Psi}_{\boldsymbol{U}}(t_2) = \underbrace{\begin{bmatrix} 1 & 1 & 1 & 1 & 0 & 0 & 1 \\ 1 & 1 & 1 & 1 & 0 & 1 & 1 \\ 1 & 0 & 0 & 1 & 0 & 0 & 1 \\ 1 & 1 & 1 & 1 & 0 & 0 & 1 \end{bmatrix}^\intercal}_{(\mathbb{1} - \boldsymbol{B}_{t_2})^\intercal} \underbrace{\begin{bmatrix} 0 & 0 & 0 & 0 & 1 & 1 & 0 \\ 0 & 0 & 0 & 0 & 1 & 0 & 0 \\ 0 & 1 & 1 & 0 & 1 & 1 & 0 \\ 0 & 0 & 0 & 0 & 1 & 1 & 0 \end{bmatrix}}_{\boldsymbol{B}_{t_2}} = \begin{bmatrix} 0 & 1 & 1 & 0 & 4 & 3 & 0 \\ 0 & 0 & 0 & 0 & 3 & 2 & 0 \\ 0 & 0 & 0 & 0 & 3 & 2 & 0 \\ 0 & 1 & 1 & 0 & 4 & 3 & 0 \\ 0 & 0 & 0 & 0 & 0 & 0 & 0 \\ 0 & 0 & 0 & 0 & 1 & 0 & 0 \\ 0 & 1 & 1 & 0 & 4 & 3 & 0 \end{bmatrix}
$$

$$\tilde{\Psi}_{\boldsymbol{U}}(t_3) = \underbrace{\begin{bmatrix} 1 & 1 & 1 & 1 & 1 & 1 & 0 \\ 1 & 1 & 0 & 0 & 1 & 0 & 0 \\ 1 & 1 & 1 & 0 & 1 & 1 & 0 \\ 1 & 1 & 1 & 1 & 1 & 1 & 0 \end{bmatrix}^{\intercal}}_{(\mathbb{1}-\boldsymbol{B}_{t_3})^{\intercal}} \underbrace{\begin{bmatrix} 0 & 0 & 0 & 0 & 0 & 0 & 1 \\ 0 & 0 & 1 & 1 & 0 & 1 & 1 \\ 0 & 0 & 0 & 1 & 0 & 0 & 1 \\ 0 & 0 & 0 & 0 & 0 & 0 & 1 \end{bmatrix}}_{\boldsymbol{B}_{t_3}} = \begin{bmatrix} 0 & 0 & 1 & 2 & 0 & 1 & 4 \\ 0 & 0 & 1 & 2 & 0 & 1 & 4 \\ 0 & 0 & 0 & 1 & 0 & 0 & 3 \\ 0 & 0 & 0 & 0 & 0 & 0 & 2 \\ 0 & 0 & 1 & 2 & 0 & 1 & 4 \\ 0 & 0 & 0 & 1 & 0 & 0 & 3 \\ 0 & 0 & 0 & 0 & 0 & 0 & 0 \end{bmatrix}$$

It is easy to see that in $\tilde{\Psi}_{\boldsymbol{U}}(t_1) \odot \tilde{\Psi}_{\boldsymbol{U}}(t_1)^{\intercal}$ is equal to a matrix of zeros. Indeed, the matrix $\tilde{\Psi}_{\boldsymbol{U}}(t_1)$ is triangular with a zero diagonal. Thus, when we perform the element wise multiplication of $\tilde{\Psi}_{\boldsymbol{U}}(t_1)$ and its transpose, at least one of the elements of the multiplication will be zero. The same occurs for matrices $\tilde{\Psi}_{\boldsymbol{U}}(t_2)$ and $\tilde{\Psi}_{\boldsymbol{U}}(t_3)$.

C.2 A Case of Choice Incentives for Ordered Monotonicity

The can summarize the above incentive structure the binary incentive matrix given below:

$$\boldsymbol{L} = \begin{array}{c} \begin{matrix} t_1 & t_2 & t_3 \end{matrix} \\ \begin{bmatrix} 1 & 0 & 0 \\ 0 & 0 & 0 \\ 1 & 1 & 1 \\ 0 & 0 & 1 \end{bmatrix} \end{array} \begin{matrix} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{matrix} \tag{64}$$

We use this first example to describe the machinery that translates choice incentives into monotonicity conditions and identification results. We adopt a more parsimonious approach in the subsequent examples.

Choice rule (37) converts the Incentive Matrix (64) into choice restrictions that determine the model response matrix $\boldsymbol{R}$. These choice restrictions are displayed in Table 3. Choice restrictions in Table 3 are in turn used to eliminate the response-types that are not economically justifiable.

Each counterfactual choice $T(z)$ of the response vector $\boldsymbol{S} = [T(z_1), T(z_2), T(z_3), T(z_4)]'$ takes up to three values in $\{t_1, t_2, t_3\}$. Thus, there are $3^4 = 81$ potential response types. The combination of all choice restrictions of Table 3 eliminate a total of 74 out of the 81 potential

Table 3: Choice Restrictions generated by Incentive Matrix (64)

1	$T_i(z_1) = t_1$	$\Rightarrow$	$\varnothing$
2	$T_i(z_2) = t_1$	$\Rightarrow$	$T_i(z_1) \notin \{t_2, t_3\}$ and $T_i(z_3) \notin \{t_2, t_3\}$ and $T_i(z_4) \neq t_2$
3	$T_i(z_3) = t_1$	$\Rightarrow$	$T_i(z_1) \notin \{t_2, t_3\}$ and $T_i(z_2) \notin \{t_2, t_3\}$ and $T_i(z_4) \neq t_2$
4	$T_i(z_4) = t_1$	$\Rightarrow$	$T_i(z_1) \notin \{t_2, t_3\}$ and $T_i(z_2) \notin \{t_2, t_3\}$ and $T_i(z_3) \notin \{t_2, t_3\}$
5	$T_i(z_1) = t_2$	$\Rightarrow$	$T_i(z_2) \notin \{t_1, t_3\}$ and $T_i(z_3) \notin \{t_1, t_3\}$ and $T_i(z_4) \neq t_1$
6	$T_i(z_2) = t_2$	$\Rightarrow$	$T_i(z_1) \neq t_3$ and $T_i(z_3) \notin \{t_1, t_3\}$ and $T_i(z_4) \neq t_1$
7	$T_i(z_3) = t_2$	$\Rightarrow$	$T_i(z_1) \neq t_3$ and $T_i(z_2) \notin \{t_1, t_3\}$ and $T_i(z_4) \neq t_1$
8	$T_i(z_4) = t_2$	$\Rightarrow$	$T_i(z_1) \neq t_3$ and $T_i(z_2) \notin \{t_1, t_3\}$ and $T_i(z_3) \notin \{t_1, t_3\}$
9	$T_i(z_1) = t_3$	$\Rightarrow$	$T_i(z_2) \notin \{t_1, t_2\}$ and $T_i(z_3) \notin \{t_1, t_2\}$ and $T_i(z_4) \notin \{t_1, t_2\}$
10	$T_i(z_2) = t_3$	$\Rightarrow$	$T_i(z_1) \neq t_2$ and $T_i(z_3) \notin \{t_1, t_2\}$ and $T_i(z_4) \notin \{t_1, t_2\}$
11	$T_i(z_3) = t_3$	$\Rightarrow$	$T_i(z_1) \neq t_2$ and $T_i(z_2) \notin \{t_1, t_2\}$ and $T_i(z_4) \notin \{t_1, t_2\}$
12	$T_i(z_4) = t_3$	$\Rightarrow$	$\varnothing$

This table presents all the choice restrictions generated by applying the choice rule (37) to each of the combination of choices $(t, t') \in \{t_1, t_2, t_3\}$ and instrumental values $(z, z') \in \{z_1, z_2, z_3, z_4\}$ of the incentive matrix (64).

response-types. Response matrix $\boldsymbol{R}$ in (65) displays the resulting seven response-types that survive the elimination process.

$$\boldsymbol{R} = \begin{array}{c} \begin{array}{cccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 & \boldsymbol{s}_8 \end{array} \\ \begin{bmatrix} t_1 & t_1 & t_1 & t_1 & t_1 & t_2 & t_2 & t_3 \\ t_1 & t_1 & t_2 & t_2 & t_3 & t_2 & t_2 & t_3 \\ t_1 & t_1 & t_2 & t_2 & t_3 & t_2 & t_2 & t_3 \\ t_1 & t_3 & t_2 & t_3 & t_3 & t_2 & t_1 & t_3 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \tag{65}$$

We use equations (41)–(44) to evaluate the causal parameters identified by response matrix (45) in the same fashion that Lemma 4 in Section 8.1 does. The response-matrix (45) enables the identification of eight response-type probabilities:

Point Identified	$P(\boldsymbol{S} = \boldsymbol{s}_1), P(\boldsymbol{S} = \boldsymbol{s}_2), P(\boldsymbol{S} = \boldsymbol{s}_5), P(\boldsymbol{S} = \boldsymbol{s}_8)$.
Partially Identified	$P(\boldsymbol{S} \in \{\boldsymbol{s}_3, \boldsymbol{s}_4\}), P(\boldsymbol{S} \in \{\boldsymbol{s}_3, \boldsymbol{s}_6\}), P(\boldsymbol{S} \in \{\boldsymbol{s}_4, \boldsymbol{s}_7\}), P(\boldsymbol{S} \in \{\boldsymbol{s}_6, \boldsymbol{s}_7\})$.

as well as the following counterfactual outcomes.

Always-takers	$E(Y(t_1)\|\boldsymbol{S}=\boldsymbol{s}_1)$	-	$E(Y(t_3)\|\boldsymbol{S}=\boldsymbol{s}_8)$
Switchers	$E(Y(t_1)\|\boldsymbol{S}=\boldsymbol{s}_2)$	-	$E(Y(t_3)\|\boldsymbol{S}=\boldsymbol{s}_5)$
Partially Identified	$E(Y(t_1)\|\boldsymbol{S}\in\{\boldsymbol{s}_3,\boldsymbol{s}_4,\boldsymbol{s}_5\})$	$E(Y(t_2)\|\boldsymbol{S}\in\{\boldsymbol{s}_4,\boldsymbol{s}_7\})$	$E(Y(t_3)\|\boldsymbol{S}\in\{\boldsymbol{s}_2,\boldsymbol{s}_4,\boldsymbol{s}_7\})$
		$E(Y(t_2)\|\boldsymbol{S}\in\{\boldsymbol{s}_6,\boldsymbol{s}_7\})$	
		$E(Y(t_2)\|\boldsymbol{S}\in\{\boldsymbol{s}_3,\boldsymbol{s}_6\})$	
		$E(Y(t_2)\|\boldsymbol{S}\in\{\boldsymbol{s}_3,\boldsymbol{s}_4\})$	

The identification results above state that only four out of nine response-type probabilities are point-identified. Most of the counterfactual outcomes are partially identified. Only four counterfactual outcome means are point-identified, none of these for choice t_2. In contrast, the unordered response matrix (40) in Lemma 4 secures the point-identification of all response-type probabilities and most of the counterfactual outcome means.

C.3 MM under the Double Randomization Design

We consider the emergence of MM in a "Double Randomization" design in which two vouchers are randomly assigned to the same sample of prospective students. The first voucher offers a tuition discount that applies to a natural science major. The second one applies to social science majors. We can divide the students into four groups:

1. Group z_1 does not receive any voucher.
2. Group z_2 receives only the social sciences voucher (t_3).
3. Group z_3 receives only the natural sciences voucher (t_2).
4. Group z_4 receives both the social sciences and natural sciences voucher.

Assuming the social sciences and natural sciences vouchers are of the same amount and that students cannot double major (so that they can only apply one voucher at a time), the IV design described above can be summarized by the incentive matrix in (66).

$$
\boldsymbol{L} = \begin{array}{c} \\ \\ \\ \\ \\ \end{array}\begin{array}{c} \begin{array}{ccc} t_1 & t_2 & t_3 \end{array} \\ \begin{bmatrix} 0 & 0 & 0 \\ 0 & 0 & 1 \\ 0 & 1 & 0 \\ 0 & 1 & 1 \end{bmatrix} \end{array}\begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \tag{66}
$$

Table 4: Choice Restrictions generated by Incentive Matrix (46)

1	$T_i(z_1) = t_1$	$\Rightarrow$	$T_i(z_2) \neq t_2$ and $T_i(z_3) \neq t_3$
2	$T_i(z_2) = t_1$	$\Rightarrow$	$T_i(z_1) \notin \{t_2, t_3\}$ and $T_i(z_3) \neq t_3$ and $T_i(z_4) \neq t_3$
3	$T_i(z_3) = t_1$	$\Rightarrow$	$T_i(z_1) \notin \{t_2, t_3\}$ and $T_i(z_2) \neq t_2$ and $T_i(z_4) \neq t_2$
4	$T_i(z_4) = t_1$	$\Rightarrow$	$T_i(z_1) \notin \{t_2, t_3\}$ and $T_i(z_2) \notin \{t_2, t_3\}$ and $T_i(z_3) \notin \{t_2, t_3\}$
5	$T_i(z_1) = t_2$	$\Rightarrow$	$T_i(z_2) \neq t_1$ and $T_i(z_3) \notin \{t_1, t_3\}$ and $T_i(z_4) \notin \{t_1, t_3\}$
6	$T_i(z_2) = t_2$	$\Rightarrow$	$T_i(z_1) \notin \{t_1, t_3\}$ and $T_i(z_3) \notin \{t_1, t_3\}$ and $T_i(z_4) \notin \{t_1, t_3\}$
7	$T_i(z_3) = t_2$	$\Rightarrow$	$T_i(z_4) \neq t_1$
8	$T_i(z_4) = t_2$	$\Rightarrow$	$T_i(z_1) \neq t_3$ and $T_i(z_3) \notin \{t_1, t_3\}$
9	$T_i(z_1) = t_3$	$\Rightarrow$	$T_i(z_2) \notin \{t_1, t_2\}$ and $T_i(z_3) \neq t_1$ and $T_i(z_4) \notin \{t_1, t_2\}$
10	$T_i(z_2) = t_3$	$\Rightarrow$	$T_i(z_4) \neq t_1$
11	$T_i(z_3) = t_3$	$\Rightarrow$	$T_i(z_1) \notin \{t_1, t_2\}$ and $T_i(z_2) \notin \{t_1, t_2\}$ and $T_i(z_4) \notin \{t_1, t_2\}$
12	$T_i(z_4) = t_3$	$\Rightarrow$	$T_i(z_1) \neq t_2$ and $T_i(z_2) \notin \{t_1, t_2\}$

This table presents all the choice restrictions generated by applying the choice rule (37) to each of the combination of choices $(t, t') \in \{t_1, t_2, t_3\}$ and instrumental values $(z, z') \in \{z_1, z_2, z_3, z_4\}$ of the incentive matrix (46).

Applying the Choice Rule (37) from above generates the choice restrictions of Table 4. These in turn generate the response matrix $\boldsymbol{R}$ in (67).

$$
\boldsymbol{R} = \begin{array}{c} \\ \\ \\ \\ \\ \end{array}\begin{array}{c} \begin{array}{ccccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 & \boldsymbol{s}_8 & \boldsymbol{s}_9 \end{array} \\ \begin{bmatrix} t_1 & t_1 & t_1 & t_1 & t_1 & t_2 & t_2 & t_3 & t_3 \\ t_1 & t_1 & t_3 & t_3 & t_3 & t_2 & t_3 & t_3 & t_3 \\ t_1 & t_2 & t_1 & t_2 & t_2 & t_2 & t_2 & t_2 & t_3 \\ t_1 & t_2 & t_3 & t_2 & t_3 & t_2 & t_2 & t_3 & t_3 \end{bmatrix} \end{array}\begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \tag{67}
$$

Applying equations (41)–(44) to response-matrix (67) gives that all response-type probabilities are identified, $P(\boldsymbol{S} = \boldsymbol{s}_j)$; $j = 1, ..., 9$, as well as the following counterfactual outcomes:

Always-takers	$E(Y(t_0)\|\boldsymbol{S}=\boldsymbol{s}_1)$	$E(Y(t_1)\|\boldsymbol{S}=\boldsymbol{s}_6)$	$E(Y(t_2)\|\boldsymbol{S}=\boldsymbol{s}_9)$
Switchers	$E(Y(t_0)\|\boldsymbol{S}=\boldsymbol{s}_2)$	$E(Y(t_1)\|\boldsymbol{S}=\boldsymbol{s}_7)$	$E(Y(t_2)\|\boldsymbol{S}=\boldsymbol{s}_8)$
	$E(Y(t_0)\|\boldsymbol{S}=\boldsymbol{s}_3)$		
Partially Identified	$E(Y(t_0)\|\boldsymbol{S}\in\{\boldsymbol{s}_4,\boldsymbol{s}_5\})$	$E(Y(t_1)\|\boldsymbol{S}\in\{\boldsymbol{s}_2,\boldsymbol{s}_4\})$	$E(Y(t_2)\|\boldsymbol{S}\in\{\boldsymbol{s}_3,\boldsymbol{s}_5\})$
		$E(Y(t_1)\|\boldsymbol{S}\in\{\boldsymbol{s}_5,\boldsymbol{s}_8\})$	$E(Y(t_2)\|\boldsymbol{S}\in\{\boldsymbol{s}_4,\boldsymbol{s}_7\})$

C.4 MM under the Extensive Margin Compliers Only (EMCO) Design

We revisit the incentive design described in (50), presented again in $\boldsymbol{L}$ (68) below

$$\boldsymbol{L} = \begin{array}{c} \\ \\ \\ \\ \\ \end{array}\begin{array}{cccc} t_0 & t_1 & t_2 & \\ \end{array}$$

$$\boldsymbol{L} = \begin{array}{l} \begin{array}{ccc} t_0 & t_1 & t_2 \end{array} \\ \begin{bmatrix} 0 & 0 & 0 \\ 1 & 0 & 0 \\ 0 & 1 & 1 \\ 1 & 1 & 1 \end{bmatrix} \begin{array}{c} z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \end{array} \tag{68}$$

Applying the Choice Rule (37) to the incentive design summarized in (68) we generate the following choice restrictions. These choice restrictions will in turn be used to eliminate response types, i.e restrict supp($\boldsymbol{S}$).

Table 5: Choice Restrictions generated by Incentive Matrix (68)

1	$T_i(z_1)=t_1$	$\Rightarrow$	$T_i(z_2)\notin\{t_2,t_3\}$ and $T_i(z_4)\notin\{t_2,t_3\}$
2	$T_i(z_2)=t_1$	$\Rightarrow$	$\varnothing$
3	$T_i(z_3)=t_1$	$\Rightarrow$	$T_i(z_1)\notin\{t_2,t_3\}$ and $T_i(z_2)\notin\{t_2,t_3\}$ and $T_i(z_4)\notin\{t_2,t_3\}$
4	$T_i(z_4)=t_1$	$\Rightarrow$	$T_i(z_1)\notin\{t_2,t_3\}$ and $T_i(z_2)\notin\{t_2,t_3\}$
5	$T_i(z_1)=t_2$	$\Rightarrow$	$T_i(z_2)\neq t_3$ and $T_i(z_3)\notin\{t_1,t_3\}$ and $T_i(z_4)\notin\{t_1,t_3\}$
6	$T_i(z_2)=t_2$	$\Rightarrow$	$T_i(z_1)\notin\{t_1,t_3\}$ and $T_i(z_3)\notin\{t_1,t_3\}$ and $T_i(z_4)\notin\{t_1,t_3\}$
7	$T_i(z_3)=t_2$	$\Rightarrow$	$T_i(z_1)\neq t_3$ and $T_i(z_2)\neq t_3$ and $T_i(z_4)\neq t_3$
8	$T_i(z_4)=t_2$	$\Rightarrow$	$T_i(z_1)\notin\{t_1,t_3\}$ and $T_i(z_2)\neq t_3$ and $T_i(z_3)\notin\{t_1,t_3\}$
9	$T_i(z_1)=t_3$	$\Rightarrow$	$T_i(z_2)\neq t_2$ and $T_i(z_3)\notin\{t_1,t_2\}$ and $T_i(z_4)\notin\{t_1,t_2\}$
10	$T_i(z_2)=t_3$	$\Rightarrow$	$T_i(z_1)\notin\{t_1,t_2\}$ and $T_i(z_3)\notin\{t_1,t_2\}$ and $T_i(z_4)\notin\{t_1,t_2\}$
11	$T_i(z_3)=t_3$	$\Rightarrow$	$T_i(z_1)\neq t_2$ and $T_i(z_2)\neq t_2$ and $T_i(z_4)\neq t_2$
12	$T_i(z_4)=t_3$	$\Rightarrow$	$T_i(z_1)\notin\{t_1,t_2\}$ and $T_i(z_2)\neq t_2$ and $T_i(z_3)\notin\{t_1,t_2\}$

This table presents all the choice restrictions generated by applying the choice rule (37) to each of the combination of choices $(t,t')\in\{t_1,t_2,t_3\}$ and instrumental values $(z,z')\in\{z_1,z_2,z_3,z_4\}$ of the incentive matrix (68).

After exhausting the choice restrictions in Table 5 we are left with 7 out of a possible 81 response types. These response types are consolidated and displayed in the response matrix $\boldsymbol{R}$ (69) below.

$$\boldsymbol{R} = \begin{array}{c} \begin{array}{ccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 \end{array} \\ \begin{bmatrix} t_1 & t_1 & t_1 & t_2 & t_2 & t_3 & t_3 \\ t_1 & t_1 & t_1 & t_1 & t_2 & t_1 & t_3 \\ t_1 & t_2 & t_3 & t_2 & t_2 & t_3 & t_3 \\ t_1 & t_1 & t_1 & t_2 & t_2 & t_3 & t_3 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \tag{69}$$

We can apply the equations (41)–(44) to response-matrix (69) in order to identify all the response-type probabilities $P(\boldsymbol{S} = \boldsymbol{s}_j)$; $j = 1, ..., 7$ as well as the following counterfactual outcomes:

Always-takers	$E(Y(t_1)\|S = s_1)$	$E(Y(t_2)\|S = s_5)$	$E(Y(t_3)\|S = s_7)$
Switchers		$E(Y(t_2)\|S = s_2)$	$E(Y(t_3)\|S = s_3)$
		$E(Y(t_2)\|S = s_4)$	$E(Y(t_3)\|S = s_6)$
Partially Identified	$E(Y(t_1)\|S \in \{s_2, s_3\})$		
	$E(Y(t_1)\|S \in \{s_4, s_6\})$		

C.5 MM under Orthogonal Array Design

We additionally examine an IV choice model based on the popular orthogonal array experimental design. Orthogonal arrays are a widely popular experimental design developed by CD Rao (Rao, 1946a,b, 1947, 1949). Orthogonal arrays are widely used in Agricultural and Industrial sciences to determine the optimum mix of treatments that maximize production yield. The method is based on the random assignment of a combinatorial arrangements of treatments for each randomization arm. We adapt this setup to an instrumental variable setting by exogenously providing incentives for one or more treatments instead of directly assigning agents to treatment arms. Below, we will see that this incentive structure allows for a broad range of identification results.

Formally, a binary orthogonal array is a matrix of zeros and ones such that any two-column submatrix displays all possible combinations of zeros and ones. In other words, the tuples $\{(0,0),(0,1),(1,0),(1,1)\}$ are all rows in any two-column submatrix. An orthogonal array incentive design if its associated incentive matrix is a binary orthogonal array. The incentive matrix in (70) displays an example of an orthogonal array incentive design.

$$\boldsymbol{L} = \begin{array}{c} \\ \\ \\ \\ \\ \end{array}\!\!\begin{array}{c} \begin{array}{ccc} t_1 & t_2 & t_3 \end{array} \\ \begin{bmatrix} 0 & 1 & 1 \\ 0 & 0 & 0 \\ 1 & 1 & 0 \\ 1 & 0 & 1 \end{bmatrix} \end{array} \begin{array}{c} \\ z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \tag{70}$$

In context of the college choice example, we can rationalize the orthogonal array incentive design (70) with the following research design:

1. Group z_1 receives a cash voucher if they choose to major in the natural sciences (t_2) or the social sciences (t_3).
2. Group z_2 receives no cash voucher.
3. Group z_3 receives a cash voucher if they do not go to college (t_1) or if they major in the natural sciences (t_2).
4. Group z_3 receives a cash voucher if they do not go to college (t_1) or if they major in the social sciences (t_3).

Table 6 displays the choice restrictions generated by applying the Choice Rule (37) to the orthogonal array incentive design (70). After using these choice restrictions to eliminate response types, we are left with nine total response types summarized in the response matrix (71).

Table 6: Choice Restrictions generated by Incentive Matrix (70)

1	$T_i(z_1) = t_1$	$\Rightarrow$	$T_i(z_2) \notin \{t_2, t_3\}$ and $T_i(z_3) \notin \{t_2, t_3\}$ and $T_i(z_4) \notin \{t_2, t_3\}$
2	$T_i(z_2) = t_1$	$\Rightarrow$	$T_i(z_3) \notin \{t_2, t_3\}$ and $T_i(z_4) \notin \{t_2, t_3\}$
3	$T_i(z_3) = t_1$	$\Rightarrow$	$T_i(z_2) \neq t_2$ and $T_i(z_4) \neq t_2$
4	$T_i(z_4) = t_1$	$\Rightarrow$	$T_i(z_2) \neq t_3$ and $T_i(z_3) \neq t_3$
5	$T_i(z_1) = t_2$	$\Rightarrow$	$T_i(z_2) \neq t_3$ and $T_i(z_3) \neq t_3$
6	$T_i(z_2) = t_2$	$\Rightarrow$	$T_i(z_1) \notin \{t_1, t_3\}$ and $T_i(z_3) \notin \{t_1, t_3\}$
7	$T_i(z_3) = t_2$	$\Rightarrow$	$T_i(z_1) \neq t_1$ and $T_i(z_2) \neq t_1$
8	$T_i(z_4) = t_2$	$\Rightarrow$	$T_i(z_1) \notin \{t_1, t_3\}$ and $T_i(z_2) \notin \{t_1, t_3\}$ and $T_i(z_3) \notin \{t_1, t_3\}$
9	$T_i(z_1) = t_3$	$\Rightarrow$	$T_i(z_2) \neq t_2$ and $T_i(z_4) \neq t_2$
10	$T_i(z_2) = t_3$	$\Rightarrow$	$T_i(z_1) \notin \{t_1, t_2\}$ and $T_i(z_4) \notin \{t_1, t_2\}$
11	$T_i(z_3) = t_3$	$\Rightarrow$	$T_i(z_1) \notin \{t_1, t_2\}$ and $T_i(z_2) \notin \{t_1, t_2\}$ and $T_i(z_4) \notin \{t_1, t_2\}$
12	$T_i(z_4) = t_3$	$\Rightarrow$	$T_i(z_1) \neq t_1$ and $T_i(z_2) \neq t_1$

This table presents all the choice restrictions generated by applying the choice rule (37) to each of the combination of choices $(t, t') \in \{t_1, t_2, t_3\}$ and instrumental values $(z, z') \in \{z_1, z_2, z_3, z_4\}$ of the incentive matrix (70).

$$\boldsymbol{R} = \begin{array}{cc} \begin{array}{ccccccccc} \boldsymbol{s}_1 & \boldsymbol{s}_2 & \boldsymbol{s}_3 & \boldsymbol{s}_4 & \boldsymbol{s}_5 & \boldsymbol{s}_6 & \boldsymbol{s}_7 & \boldsymbol{s}_8 & \boldsymbol{s}_9 \end{array} & \\ \begin{bmatrix} t_1 & t_2 & t_2 & t_2 & t_2 & t_3 & t_3 & t_3 & t_3 \\ t_1 & t_1 & t_2 & t_2 & t_2 & t_1 & t_3 & t_3 & t_3 \\ t_1 & t_1 & t_2 & t_2 & t_2 & t_1 & t_1 & t_2 & t_3 \\ t_1 & t_1 & t_1 & t_2 & t_3 & t_1 & t_3 & t_3 & t_3 \end{bmatrix} & \begin{array}{c} z_1 \\ z_2 \\ z_3 \\ z_4 \end{array} \end{array} \tag{71}$$

This response matrix satisfies neither unordered nor ordered monotonicity. When the instrument switches from z_1 to z_4, agents in response type $\boldsymbol{s}_3$ move from treatment t_2 to treatment t_3 while agents in response type $\boldsymbol{s}_6$ move away from t_3 and towards t_1. This represents a violation of ordered monotonicity and also prevents t_3 from being ordered the highest or lowest in any ordering on $\mathcal{T}$ that would satisfy ordered monotonicity.[26] Similarly we can see a switch from z_3 to z_4 induces agents in response type $\boldsymbol{s}_3$ to move from treatment t_2 to treatment t_1 while inducing agents in response type $\boldsymbol{s}_7$ to move away from treatment t_1 and towards treatment t_3. This again represents a violation of unordered monotonicity and precents t_1 from being ordered either the highest or the lowest in any ordering $\mathcal{T}$ that would

[26] If t_3 is ranked highest a movement away from t_3 represents moving towards a lower treatment while a towards t_3 represents moving towards a higher treatment. Vice versa, if t_3 is ranked lowest a movement towards t_3 represents moving towards a lower treatment while a movement away from t_3 represents moving towards a higher treatment.

satisfy ordered monotonicity. Since all orderings on $\mathcal{T} = \{t_1, t_2, t_3\}$ must have either t_1 or t_3 as the largest or smallest element, this means there is no ordering on $\mathcal{T}$ that satisfies ordered monotonicity.

Despite this, we can once again use Theorem 3 to verify that this matrix does indeed satisfy MM. Thus we can still use 2SLS type estimands to recover interpretable causal parameters as defined in (28). Moreover, by applying (43)-(44) we can see that all response types probabilities $P(\boldsymbol{S} = \boldsymbol{s}_j)$, $j = 1, \ldots, 9$ are identified. Additionally, using (41)-(42) we obtain that the following counterfactual outcomes are identified

Always-takers	$E(Y(t_1)\|\boldsymbol{S} = \boldsymbol{s}_1)$	$E(Y(t_2)\|\boldsymbol{S} = \boldsymbol{s}_4)$	$E(Y(t_3)\|\boldsymbol{S} = \boldsymbol{s}_9)$
Switchers	$E(Y(t_1)\|\boldsymbol{S} = \boldsymbol{s}_3)$	$E(Y(t_2)\|\boldsymbol{S} = \boldsymbol{s}_2)$	$E(Y(t_3)\|\boldsymbol{S} = \boldsymbol{s}_5)$
	$E(Y(t_1)\|\boldsymbol{S} = \boldsymbol{s}_7)$	$E(Y(t_2)\|\boldsymbol{S} = \boldsymbol{s}_8)$	$E(Y(t_3)\|\boldsymbol{S} = \boldsymbol{s}_6)$
Partially Identified	$E(Y(t_1)\|\boldsymbol{S} \in \{\boldsymbol{s}_2, \boldsymbol{s}_6\})$	$E(Y(t_2)\|\boldsymbol{S} \in \{\boldsymbol{s}_3, \boldsymbol{s}_5\})$	$E(Y(t_3)\|\boldsymbol{S} \in \{\boldsymbol{s}_7, \boldsymbol{s}_8\})$